

# FINANCE AND FACILITIES COMMITTEE JANUARY 18, 2011 8:30 a.m.

BOARD ROOM WELLS FARGO PLACE 30 7TH STREET EAST SAINT PAUL, MN

Please note: Committee/Board meeting times are tentative. Committee/Board meetings may begin up to 45 minutes earlier than the times listed below if the previous committee meeting concludes its business before the end of its allotted time slot.

Committee Chair Dan McElroy calls the meeting to order.

- (1) Minutes of November 16, 2010 (pp 1-6)
- (2) Finance and Facilities Update
- (3) Revenue Fund Bond Sale (Second Reading) (pp 7-69)
- (4) Minnesota State University Moorhead Hendrix Health Center Lease (pp 70-72)
- (5) FY2012 Capital Budget Update (pp 73-77)
- (6) FY2010 and FY2009 Audited Financial Statements (pp 78-87)

Members
Dan McElroy, Chair
Michael Vekich, Vice Chair
Duane Benson
Cheryl Dickson

Christopher Frederick Clarence Hightower Phil Krinkie James Van Houten

**Bolded** items indicate action required.

# MINNESOTA STATE COLLEGES AND UNIVERSITIES BOARD OF TRUSTEES FINANCE AND FACILITIES COMMITTEE MEETING MINUTES November 16, 2010

**Finance and Facilities Committee Members Present:** Dan McElroy, Chair; Trustees Duane Benson, Cheryl Dickson, Christopher Frederick, Clarence Hightower, Phil Krinkie, and James Van Houten

Finance and Facilities Committee Members Absent: Michael Vekich

Other Board Members Present: Jacob Englund, Alfredo Oliveira, David Paskach, Thomas Renier, Louise Sundin and Board Chair C. Scott Thiss

**Leadership Council Representatives Present:** Vice Chancellor Laura King, President Richard Davenport

The Minnesota State Colleges and Universities Finance/Facilities Policy Committee held its meeting on November 16, 2010, 4<sup>th</sup> Floor, Board Room, 30 East 7<sup>th</sup> Street in St. Paul. Chair McElroy called the meeting to order at 8:03 am.

#### 1. MINUTES OF SEPTEMBER 14, 2010

The minutes were amended to note that Chair McElroy convened the meeting on September 14, 2010. The amended minutes were approved.

#### 2. FINANCE, FACILITIES AND TECHNOLOGY UPDATE (Information)

Vice Chancellor King noted that the facilities staff is reviewing over 60 capital projects in preparation for the FY2012-2017 Capital Budget Bonding Request. The projects include the 21 Board approved projects from the FY2010 cycle which were not funded, 11 new capital projects and 30 initiative projects. All projects will be scored using the approved Capital Budget Guidelines in early January. A committee hearing is scheduled for February 15, 2011 for presentation of the projects. The first reading on the bonding request is scheduled for May 2011.

The capital projects which were not funded in 2010 were forwarded to the legislature for consideration if bonding legislation is introduced during the upcoming session. This has been the system's practice in prior non-bonding years. Vice Chancellor King will update the committee on those projects which are "shovel ready".

Facilities' staff is also reviewing the latest energy cost and consumption data for the system as part of the State's Buildings, Benchmarks, and Beyond (B3) initiative. Currently over half of the campuses are taking advantage of the Public Buildings Enhanced Energy Efficiency Program (PBEEEP). Participation is expected to be at 100% within the next few months. The PBEEEP program is offered through the Department Of Administration, Real Estate & Construction Services and addresses

energy efficiency through targeted re-commissioning, retro commissioning and retrofitting.

Vice Chancellor King also updated the committee on the system's wind turbine energy projects. Currently Minnesota West Community and Technical College at Canby has a 35 kilowatt (KW) wind turbine supporting their Wind program; Minnesota State Community and Technical has plans for a turbine on their Fergus Falls campus, and Metropolitan State University recently gained approval from the FAA and MnDOT for XCEL Energy to build a 35KW turbine just south of their library. Wind turbine financing by conventional methods (absent production credits) is not a prudent capital investments for MnSCU at this time but opportunities are still being reviewed as they arise. The recent plant closure announcements by Suzlon only add uncertainty to the equation.

Vice Chancellor King reported that All Hazard Compliance Site visits by technical experts from the Office of the Chancellor are ongoing (a visit to Southwest Minnesota State University was recently completed). The visits focus on occupational, environmental, health and safety, all hazards planning, and security compliance.

A formal structure to provide overall emergency management expertise and to assist presidents responding to emergency situations is being formed. The Presidents' Emergency Management Assistance Team (PEMAT) will consist of experienced staff that will augment and assist local campus personnel and fill critical response management roles a campus is unable to fill in case of a major emergency. Volunteers from the colleges and universities will receive training.

A letter is being prepared in response to a request from Commissioner Hanson, Minnesota Management and Budget, concerning FY2012-2013 budget planning. All state participants in the executive budget were asked to articulate reduction options. The response for Minnesota State Colleges and Universities will provide illustrative impacts but not specific campus level responses. The letter was similar to the system's response in previous years. It is recognized that the Governor's budget planning process has historically been much more general in its direction to higher education than to line agencies of the executive branch.

Committee Chair McElroy inquired about Green Sheet alterations now under design. This tracking sheet was re-engineered last spring to allow colleges and universities greater flexibility in the allocation of declining state resources. It has been recommended that the special priority allocations for Centers of Excellence and for Serving the Underserved be maintained as a separate line items. The Customized Training funds and systemwide set asides for specific programs would be incorporated with the framework – this change does not indicate a change in support but simplifies the allocation method. President Davenport reported that presidents are supportive of the new design.

Vice Chancellor King noted that the Audit Committee will hear presentations this month from the auditors and the Finance Division regarding the FY2010 financial

statement audit effort. The FY2010 results were very positive (the best audit outcome ever received by MnSCU). This topic will be discussed at the January Finance and Facilities committee meeting.

#### 3. **REVENUE FUND BOND SALE** (First Reading)

Brian Yolitz, Associate Vice Chancellor for Facilities, reviewed that Revenue Fund projects must "pay their own way" and generate their own construction, maintenance, operations and repair funding through room, board and other related facility fees or gifts. The revenue generated by each project pays for the debt service and operations of each project. These projects typically include residence halls, dining facilities, student unions, recreational facilities, wellness centers, bookstores, and parking facilities and do not include academic facilities. Originally the Revenue Fund was only available to universities but colleges were given authority to participate in the fund through legislation in 2008.

The Board of Trustees has fiduciary responsibility for the Revenue Fund. The Chancellor has management and compliance oversight responsibility and presidents are delegated to manage programs, operations, maintenance and repair of Revenue Fund facilities at each institution. A Revenue Fund bond is a type of industrial revenue bond and the Minnesota State Colleges and Universities has received a rating of Aa3 from Moody's and AA- from Standard and Poors. The ratings are based on the system's assets and not the State's. Debt authority is legislatively mandated and the current debt ceiling is \$300M. The current outstanding Revenue Fund debt from all past projects is approximately \$175M.

Campuses have proposed using approximately \$88M worth of Revenue Fund bond financing for the proposed projects. The bond sale is tentatively scheduled for February 2011. All campuses have completed predesigns and proformas for their projects and have submitted student consultation letters. Trustee Frederick expressed concern about the student cost of these projects. President Davenport responded that there are many different price levels for residence halls and students can choose the level of amenities they wish to pay for. He commented that there is waiting list at MSU, Mankato for the newer facilities and that the residence halls are at capacity. Vice Chancellor King said that some projects have not gone forward because the cost would be too high to generate student support. Trustee Hightower noted that the student consultation letters are supportive of the Revenue Fund projects but express concern about tuition costs.

Trustee Van Houten expressed concern about Revenue Fund projects that have cash flow problems. Trustee Krinkie noted that Southwest Minnesota State University showed a net loss for their Revenue Fund project. Vice Chancellor King responded that Southwest Minnesota State University is using reserves to support the program and that FY2010 should be the last year with a loss. She noted that each project is required to maintain reserves and this is the only program with a problem. SMSU has not requested any new projects in the proposed sale. President Davenport confirmed that before requesting any Revenue Fund project the university must do extensive research on the projected cash flow of the project. Chair McElroy asked for

information on the number of rooms in each project (not just the number of beds) and also the estimate of revenue when the projects are completed.

The proposed projects for the 2011 revenue bond sale include: a health/wellness center and field house at Anoka Ramsey Community College (estimated cost \$9.89M); renovation of Birch Hall at Bemidji State University (estimated cost \$7.53M); construction of a health/wellness addition at Minnesota State Community and Technical College in Moorhead ((estimated cost \$1.46M); construction of a new residence hall at Minnesota State University in Moorhead (estimated cost \$29.9M); renovation of the Centennial Student Union Ballroom at Minnesota State University in Mankato (estimated cost \$4.5M); renovation of Dahl Hall at Minnesota State University in Moorhead (estimated cost \$8.6M); renovation of two residence halls at St. Cloud State University (estimated cost \$16.7M); and construction of a new parking ramp at Saint Paul College (estimated cost \$10.4M). An additional \$3M is being requests to offset any projects that may have uses that impact ordinary tax exempt bond financing and to use for design of future projects.

At the second reading of this request in January 2011 the committee will be asked to approve a Revenue Bond sale for not more than \$90,000,000 subject to the sale parameters as presented in Attachment A and the Series Resolution as described in Attachment B of the Board report.

### 4. FINANCE AND FACILITIES COMMITTEE GOALS WORK PLAN (Information)

The Finance and Facilities Committee adopted three goals for attention in 2011. The first goal to study physical plant size and incorporate policy guidance in the 2012 capital budget proposal has been completed. Trustees' concerns about right sizing of the system's physical plant will be incorporated in the scoring mechanism used for determining the 2012-2017 capital budget request. An update on the capital budget request will be presented at the January Committee meeting.

Work continues on "Resources for Results" in conjunction with the Academic and Student Affairs Division. This may impact college and university allocations. A report will be presented at a joint committee meeting in January.

Vice Chancellor King was excited to report that good progress is being made on fundamental technology enhancements for initial shared services efforts (state payroll interface and student loan automation). Pilots and demonstration projects are underway to help define best practices and processes.

### 5. FOLLOW-UP TO OLA EVALUATION OF THE SYSTEM OFFICE (Information)

Vice Chancellor King reported that recommendations from the OLA study are either complete or are progressing toward completion by June 2011 as noted below:

The Shared Services project has been launched with the formation of a steering committee led by President Musgrove of Pine Technical College. A comprehensive

strategy, work plan and cost-benefit analysis are being developed while pilots and demonstration projects are underway.

Work is underway as part of the annual budget process which will address the issue of institutional charges outside of the regular allocation process. A more formal discussion process and documentation methodology will be installed prior the Board of Trustees FY2012 operating budget deliberations.

#### 6. FY2012-2013 BIENNIAL OPERATING BUDGET REQUEST (Action)

Judy Borgen, Associate Vice Chancellor - Budget, presented the operating budget request for FY2012-2013. Every other year as part of the state's operating budget process, the Minnesota State Colleges and Universities develops a biennial operating budget request. The Board approved request for the 2012-2013 biennium will be submitted to Minnesota Management and Budget and the Governor.

The Board is asked to consider a budget request recommended by the Chancellor in the amount of \$630.35 million each year of the 2012-2013 biennium for a total of \$1,260.7 million. The \$1,260.7 million is the funding level the Legislature set at the close of the 2010 session and is in current law. This request would represent an increase of \$49.7 million (\$24.85 million each year) above the current fiscal year 2011 base funding.

The additional \$49.7 million in additional funding will be used to preserve quality in instruction and student support services, invest in instructional equipment to meet the needs of employers and the changing workforce, develop innovation programs in high wage, high skilled industries; and invest in an ongoing commitment to efficient and effective delivery of services. The biennial operating budget request is built on the assumption that inflationary cost increases for both compensation and other operating costs will be covered through college and university reallocations and tuition revenue generated by a rate increase. Vice Chancellor King commented that the economic outlook for the state and the system was used in modeling the budget request.

Andrew Spaeth, Chair of the Minnesota State University Student Association (MSUSA), suggested that the system request no new funding above the FY2011 appropriation level of \$605.5 million and that tuition be frozen at the current board approved rate. If the legislature would cut the base appropriation then tuition increases could be considered in the future. He also asked the committee to consider a systemwide transformational fund to increase the quality of education. Trustee Renier reminded the committee that the federal stimulus funds (ARRA) were used to buy down 2% of the tuition increase for students in 2010 and 2011. This buy down was widely discussed with students at the time. Students will see that increase now that the ARRA funds are not available for FY2012.

Don Larsson, President of the Inter Faculty Organization, testified in support of the request. He urged trustees not to place a hard cap on tuition at this point, noting that it seemed premature to lock in a tuition rate at this time. He noted that 85% of faculty

have received no pay raises in the last two years and are sharing the sacrifice that the system is faced with. Several dozen faculty positions have been eliminated.

Travis Johnson, President of the Minnesota State College Student Association, asked that the committee commit to a flat tuition rate although he did not state what the hard tuition cap should be. He suggested that a 5% tuition rate increase was not reasonable considering how high tuition and fees are now for college students. He also expressed support for a systemwide transformational fund to be used toward measureable and broad reforms that are not part of the current operating budget request.

Trustee Frederick commented that the standard of "reasonableness" for tuition increases was not the same at each campus and urged a hard cap on tuition in the motion. Vice Chancellor King is concerned because salary negotiations are still underway which could leave a \$130M gap in operating cost inflation. Even with a proposed 5% increase in tuition there will be reductions at the college and university level. President Davenport agreed that most institutions used the 5% tuition increase in their budget planning and the budget reduction impact on students is incredible even with this increase. Trustee Oliveras noted that no student wants to pay more tuition but students want to have the programs and courses they need available. Trustee Hightower wondered how a cap could be set without knowing what the legislature would do to solve the state's deficit. Trustee Van Houten commented that institutions should endeavor to protect their reserves and that the math shows a tuition increase is needed. Trustee Englund suggested setting a bottom line with the legislature and was in favor of a 0% tuition increase.

Trustee Frederick moved to amend the recommended motion contained in the Board report to include a cap on tuition increases of no more than 5% per year above the FY2011 tuition rates. The amendment failed as no committee member seconded the motion.

Trustee Van Houten moved that the Finance and Facilities Committee recommend adoption of the following motion. Trustee Hightower seconded the motion which carried with Trustee Frederick dissenting.

#### **RECOMMENDED MOTION:**

The Board of Trustees is committed to providing quality and competitive education to the learners of today. The Board of Trustees approves the 2012-2013 biennial operating budget request in the amount of \$1,260.7 million. The Board strongly urges the state of Minnesota to support the Minnesota State Colleges and Universities 2012-2013 biennial operating budget request.

Chair McElroy recessed the meeting at 10:38 am.

Respectfully submitted, Nancy Lamden, Recorder

### MINNESOTA STATE COLLEGES AND UNIVERSITIES BOARD OF TRUSTEES

#### **Agenda Item Summary Sheet**

Date of Meeting: January 18, 2011

**Committee:** Finance and Facilities

Committees I manee and I activities		Date of Meeting. Sumary 10, 2011		
Agenda Item: Revenue Fundamente Proposed Policy Action	Approval Required by Policy	d Reading Other Approvals	Monitoring	
x Information				
Cite policy requirement, or Trustees has statutory and fi statute, the Board of Trustees ceiling imposed by the legisl	iduciary responsibilits has authority to issu	y for the Revenue revenue bonds	ue Fund. Under current up to the statutory debt	
Scheduled Presenter(s):	Brian Yolitz, Assoc Laura M. King, Vic		ellor for Facilities Chief Financial Officer	

**Outline of Key Points/Policy Issues:** Earlier this year, campuses submitted Revenue Fund project requests to the Office of the Chancellor for consideration in the next bond sale, tentatively scheduled for February 2011. Based on predesign work and financial analysis, a Revenue Fund bond sale of up to \$90 million is being proposed. Since student fees are the primary source of revenue for the repayment of Revenue Fund debt, student consultation is required. Each institution's student senate supports their project.

**Background Information:** The legislature created the Revenue Fund in 1955, which gave the Fund authority to issue revenue bonds to finance construction and renewal of revenue-generating facilities, primarily student residence halls and student unions. Debt obligations of the Revenue Fund, unlike capital appropriations for academic facilities, are not debt obligations of the State of Minnesota and are backed solely by the physical assets pledged and the revenue generated from them.

Eligibility for participation in the Revenue Fund, which had been restricted to the universities since its creation, was expanded to include the colleges through legislation in 2008. The statutory debt ceiling was increased from \$200 million to \$300 million during the 2010 legislative session in anticipation of the projects being proposed in this upcoming bond sale.

## Seconcil Refelling **BOARD OF TRUSTEES** MINNESOTA STATE COLLEGES AND UNIVERSITIES

#### **ACTION ITEM**

#### **Revenue Fund Bond Sale**

#### **BACKGROUND**

Capital assets within the Minnesota State Colleges and Universities system can be identified as either academic or auxiliary. Most academic facilities are constructed and remodeled through capital appropriations, using proceeds from state government-issued general obligation bonds. Operating costs, including utilities, maintenance and repairs are funded primarily by state operating budget appropriations, tuition, and other revenues. Minnesota State Colleges and Universities generally pays one-third of the debt service on state bond funded projects. The entire debt is an obligation of the state and is backed up by the full faith and credit of the State of Minnesota. The required debt service is split between the college or university and the system, each paying one-sixth of the debt.

#### **Financing Auxiliary Facilities**

Auxiliary operations typically include residence halls, dining facilities, student unions, recreational facilities, bookstores, parking facilities and similar operations. Unlike academic facilities, Revenue Fund auxiliary facilities (hereinafter called Revenue Fund facilities) must "pay their own way" and generate their own construction, maintenance, operations and repair funding through room, board, and other related facility fees or gifts.

#### **Revenue Fund Creation**

The state university board originally was given authority by the legislature in 1955 to issue revenue bonds through the Revenue Fund to provide funding for construction and renewal of these and similar revenue-producing facilities. That authority was carried over to the Board of Trustees when the Minnesota State Colleges and Universities system was created. Continuing statutory authority is contained in Minnesota Statutes, Chapter §§136F.90-98. Debt obligations of the Revenue Fund, unlike capital appropriations for academic facilities, are not debt obligations of the State of Minnesota and are backed solely by the revenue generated from the related physical assets. participation in the Revenue Fund, which had been restricted to the universities since its creation, was expanded to the colleges through legislation in 2008. Direct state appropriations and tuition receipts are not eligible to pay revenue bond debt. Campuses are required to charge sufficient fees and generate adequate revenues to sustain their revenue fund program.

#### DELEGATION AND FINANCIAL RESPONSIBILITIES

The Board of Trustees has fiduciary responsibility for the Revenue Fund. The Board has delegated that responsibility to manage the Revenue Fund assets to the Chancellor, who in turn has delegated responsibility to the presidents to manage programs, operations, and the maintenance and repair of Revenue Fund facilities at each institution. The Chancellor retains management and compliance oversight responsibility over the entire Fund in the Office of the Chancellor.

Similar to financial operations within the General Fund, Revenue Fund activities must adhere to the Minnesota State Colleges and Universities financial policies and procedures, with added compliance requirements to ensure adherence to federal requirements related to bond issuances. Financial and facilities information is provided as scheduled or requested. The Revenue Fund maintains financial detail in system-wide annual financial statements.

#### **Fees and Financial Plans**

Although presidents are delegated responsibility to manage the Revenue Fund programs at their own institution, the Board is required by statute and the Fund's Master Indenture to annually approve fees and long term financial commitments. Annual finance plans for each institution's portion of the Revenue Fund, including fees to support these plans, are submitted to the Office of the Chancellor staff for review and approval by the Board. Each institution is required to present a balanced finance plan. Finance plans must include funds for operations, Repair and Replacement (R&R), debt service (as required), and operating reserves, as prescribed by Minnesota State Colleges and Universities. Plans are also required to reflect funding of the Revenue Fund Reinvestment Program. While operating revenues normally produce enough funds for operations and R&R, Reinvestment Program funds have typically come from the sale of Revenue Fund bonds. The fees to support the operations and facilities are approved by the Board prior to the beginning of each fiscal year.

#### REVENUE FUND REINVESTMENT PROGRAM

A facility condition assessment was undertaken in 1998-99 to quantify the physical condition of all facilities within the system. An estimated \$165 million maintenance and repair backlog was identified within the Revenue Fund facilities. The backlog, when coupled with out-dated facilities, prompted the development of the Reinvestment Program which was approved by the Board of Trustees in January 2000. The overarching goal of the Reinvestment Program is to maximize available financial resources to achieve the greatest improvements and reduce deficiency backlogs in the Revenue Fund facilities. Each institution is responsible for developing a plan that works within their programmatic and financial parameters. Reinvestment plans may use a variety of approaches including renovation, decommissioning/demolition, and building of new facilities.

#### **Facilities Condition Index**

In 2005, the Office of the Chancellor contracted with a national facilities consulting firm, Pacific Partners Consulting Group, to work with all MnSCU colleges and universities in developing a new data base and reinvestment model. Current data indicates a Revenue Fund backlog of approximately \$100 million with a Facilities Condition Index (FCI) of 0.11. In addition to monitoring backlog reduction, the model also predicts building systems replacement or renewal scheduling, and associated costs on a building, campus, and system-wide basis.

#### **Reinvestment Strategy**

The campuses use operating funds for some remodeling projects, but primarily use bond proceeds for large renovation projects, demolition or new construction. While backlog reduction is an important part of the Reinvestment Program, equally important is the cyclical planning for building component replacement so that the backlog does not increase. The campuses usually use repair and replacement funds for this purpose. The reinvestment strategy will continue to be evaluated to determine the most effective strategy. The 2011 bond sale includes several renovation projects that will reduce deferred maintenance issues of Revenue Fund facilities.

#### **BOND SALE PROCESS**

The Bond Sale process begins with the development of a Revenue Fund eligible project, typically from the campus's Facilities Master Plan. All proposed Revenue Fund projects should be in compliance with a campus's Facilities Master Plan. With the recent eligibility of colleges in the Revenue Fund, the colleges are starting to integrate Revenue Fund planning into their overall Facilities Master Plan updates. Campuses update their Facilities Master Plans on a five-year cycle.

The Revenue Fund process continues on the individual campus when administrators and students refine the need for a specific project. The campus initiates a predesign to evaluate the feasibility of the project and works with the Office of the Chancellor staff to develop a financial pro forma that meets the financial requirements for a viable project. Since student fees are the primary source of revenue for the repayment of Revenue Fund debt, students are involved in project planning. At critical stages, student consultation letters are solicited from student leadership.

#### **Project List**

After the predesign process and evaluation of a project's financial viability, a final project list is assembled for consideration by the Board of Trustees. In preparation for that consideration, the Fund's financial advisor (Springsted, Inc.) and bond counsel (Leonard, Street, and Deinard) will review the components: The financial advisor appropriately sizes the bond sale, and bond counsel provides legal documentation and advice along the way. In order to minimize bond sale cost, projects are usually bundled into taxable and tax-exempt series totaling together at least \$20 million. All Revenue Fund construction projects follow similar planning, design and construction processes as academic projects.

#### **Bond Structure**

The Revenue Fund typically sells tax exempt bonds and usually a small portion of taxable bonds in each sale. In this sale, the Fund is proposing to issue tax exempt bonds that mature in 20 years, and taxable bonds that mature in 10 years as more particularly described on **Attachment A**. The portion of taxable bonds issued for a sale are primarily used for future planning and design funds, and for portions of construction or renovation facilities that house for-profit retail services, such as dining services or student unions. The Revenue Fund has issued bonds with shorter or longer maturities depending on specific project circumstances. Revenue bonds are either sold in a competitive or negotiated process, and are usually purchased by financial institutions and brokers.

In the November Board submittal, staff identified the potential of using Build America Bonds (BABs), which were created by Congress in 2009 under The American Recovery and Reinvestment Act, for this bond sale. The current program, however, expired on December 31, 2010, and is not available for this upcoming bond sale.

#### **Debt Capacity**

Last fall, after audited financial statements were available, Springsted, Inc. evaluated the Fund's debt capacity. The analysis also evaluated individual programs since debt is campus specific. The debt capacity review determined that the Fund had the capacity to carry approximately \$350 million in total debt.

#### **Debt Authority**

Debt capacity is separate and distinct from debt authority. Debt authority is a legislatively mandated debt ceiling imposed on the Revenue Fund. Minnesota Statutes Chapter §136F.98 sets the debt ceiling limit on the amount of authorized debt the Revenue Fund may have outstanding, and was increased from \$200 million to \$300 million during the 2010 legislative session. The current outstanding Revenue Fund debt from all past projects is approximately \$175 million.

#### **Revenue Fund Bond Cycle**

In an effort to improve the planning process for Revenue Fund financed projects, the Office of the Chancellor is implementing the policy of offering revenue fund sales on a two-year cycle. The cycle would commence with the 2011 sale, and occur during the off-year of general obligation bonding project requests. The two-year sale timetable is designed to allow campuses adequate time to develop projects, refine project scopes and financial proforma, and consult with students. The timetable also offers enough time to determine whether a legislative request is required to increase revenue bond debt authority. This cycle would match the approach of the General Obligation bond process, and the statewide student associations have expressed support for this process.

#### 2011 REVENUE FUND BOND PROJECTS

Campuses have proposed approximately \$88 million worth of Revenue Fund bond financing for their projects. The bond sale is scheduled for February 2011 pending Board authorization to proceed. All campuses completed predesigns and proforms for their

projects, and have submitted student consultation letters. All Project requests are described below. In addition, a portion of taxable bonds will be sold to be used for planning funds for future projects or to supplement financing of projects with a taxable component.

The Revenue Fund can finance up to 100% of project costs, although many campuses choose to contribute funds to reduce the amount of debt carried on a project. The estimated project cost listed below includes all source of funds used to finance the project. The portion of a project financed with revenue bonds will include an additional 11% to account for bond sale costs at closing, known as the cost of issuance. Those issuance costs primarily include a debt service reserve equal to one full year of debt service and the cost of document preparations for regulatory compliance, such as publication of the official statement, professional advisor fees and similar costs.

The draft Series Resolution authorizing the bond sale is presented in **Attachment B**. Student consultation letters have been received in the Office of the Chancellor confirming that student consultation has taken place regarding these projects. Copies of the letters are attached and incorporated in this report as **Attachment C**.

The proposed projects for the 2011 revenue bond sale are as follows:

### 1. Health/Wellness Center and Field House – Anoka Ramsey Community College (Coon Rapids campus)

**CURRENT FACILITIES:** 380,590 sq. ft.

**NEW CONSTRUCTION:** 41,000 sq. ft. new; 15,100 sq. ft. renovated

**OCCUPANCY:** By Fall 2012

**PROJECT DESCRIPTION:** The project designs, constructs, and equips a 41,000 sq. ft. new field house addition and a 15,100 sq. ft. renovation to the existing fitness area and gymnasium on campus. The project will add three new full-size basketball courts, a new walking track and additional locker room space. The project will increase the size of the workout/fitness area from 2,000 to 3,700 sq. ft. There is a \$600,000 HEAPR component that will address building heating and ventilation in the renovated space, which is on the campus HEAPR priority list. Additionally, the expansion and renovation will improve efficiency within the Athletic Department, the Health, Physical Education and Recreation Department, and enhance fitness opportunities for the student body. The addition will increase square footage by approximately 11% to 421,590 sq. ft.

**FEES:** In May 2010, the Board of Trustees approved an increase to student fees of \$4.25 per credit (capped at 30 credits) for FY11 that would be dedicated to this project--if the project is approved. The \$4.25 per credit fee is projected to increase to \$4.75 per credit in FY12 and range from \$4.50 - \$5.25 for the duration of the debt period.

TOTAL ESTIMATED COST: \$9,893,000

**SOURCE OF FUNDS:** Anoka-Ramsey Community College will finance the majority of the project cost from revenue fund bonds during the 2011 sale. Additional sources of funds are derived from auxiliary revenues, student life and technology fee reserves for construction, fitness and audio visual equipment (such as sound systems). The project aligns with the campus repair and replacement and asset preservation programs. Specifically, the revenue fund project provided an opportunity for the campus to address one of their priority HEAPR projects at the same time, which included upgrading the HVAC and related infrastructure on that side of campus. The college does not intend to seek reimbursement of its design costs from the bonds.

<b>Total Project Estimate</b>	\$9,893,000	
Revenue Bonds	\$6,000,000	
	\$3,893,000	Campus Contribution / Other Funds
Campus		
Contribution/ Other		
Funds		
Student Life Reserves	\$400,000	
HEAPPR unspent (GEN FUND)	\$600,000	
R&R (GEN		
FUND)	\$1,543,000	
Other		
Auxiliary	\$1,200,000	
Technology	\$ 150,000	
2,3	\$3,893,000	

The college anticipates restoring its reserves to 15% in FY11 and maintaining this level throughout the construction process. Repair and Replacement investment in the campus will be continue and will readjust to historic levels.

In their student consultation letters, student leadership specifically pledged \$400,000 of student life dollars and up to the \$150,000 in undesignated technology fees for the Health/Wellness Center design and construction costs. Student leadership also supports the campus plan to contribute approximately \$1.2 million from auxiliary services funds.

#### 2. Renovation of Birch Hall – Bemidji State University

**CURRENT FACILITIES:** 925,844 sq. ft.

**RENOVATION** 62,130 sq. ft. (205 beds)

**OCCUPANCY:** June 2012

**PROJECT DESCRIPTION:** This project designs, renovates and upgrades a 205 bed, 62,130 sq. ft. residence hall originally constructed in 1952. No new square footage is being added. The update will improve the residence hall's exterior landscaping, demolish and upgrade the interior walls, update finishes and doors, renovate resident rooms with built-in wardrobes, electrical and IT service, renovate the common bathrooms, common student lounges, kitchenettes, laundries, study areas, reception/central desk, residential life spaces, classrooms, offices, and building support areas. This project continues a plan to update obsolete residence hall spaces at the university. The project will provide up-to-date spaces and amenities for students and help support a strong student life program on the university campus. This is very similar to the approach the campus used with Linden Hall, which was renovated in 2008.

**FEES:** The FY11 residence hall average rate for a double room is \$3,946, and \$4,482 for a single room. The average residence hall rates are projected to increase approximately 4% per year.

TOTAL ESTIMATED COST: \$7,530,000

**SOURCE OF FUNDS**: Bemidji State used \$505,000 of 2009 revenue bond proceeds for their design work on this project, and are contributing \$525,000 of operating funds toward the project. Revenue bond proceeds will finance \$6,500,000.

### 3. Construction of Health/Wellness Addition – Minnesota State Community and Technical College – Moorhead

CURRENT FACILITIES: 235,100 sq. ft. NEW CONSTRUCTION: 5,400 sq. ft. OCCUPANCY: June 2012

**PROJECT DESCRIPTION:** This project will add a 5,400 sq. ft. addition to the northwest corner of the existing building. This project was part of the campus's Facilities Master Plan update, and was in response to student support for an on-campus fitness and wellness option. The addition will add an aerobics and fitness area and locker rooms. The addition will increase the total campus square footage by 2% to 240,500 sq. ft.

**FEES:** In May 2010, the Board of Trustees approved an increase in the Student Life fee of \$2.20 per credit (capped at 30 credits) for FY11 that would be dedicated toward this project, if approved. The \$2.20 per credit fee is projected to increase to \$4.00 per credit in FY13 and is projected to stay at that rate.

TOTAL ESTIMATED COST: \$1,457,000

**SOURCE OF FUNDS:** MSCTC – Moorhead used a portion of the student fee revenues for their design work. The project cost will be funded by the revenue fund bond proceeds.

#### 4. Construction of New Residence Hall – Minnesota State University Mankato

CURRENT FACILITIES: 1,081,000 sq. ft.

NEW CONSTRUCTION: 118,964 sq. ft.

OCCUPANCY: August 2012

**PROJECT DESCRIPTION:** This project designs, constructs, furnishes, and equips a new 300-bed, 118,964 sq. ft. student residence hall with common student lounges, kitchenettes, laundries, study areas, reception/central desk, residential life spaces, classrooms, offices, and building support areas. Rooms will be a mix of semi-suite double and single units with apartment style bathrooms. This facility continues a plan to replace obsolete residence hall spaces at the university. The project will provide up-to-date spaces and amenities for students and help support a strong student life program on the university campus. This is considered Phase IIA of the university's overall plan to revitalize student life facilities on campus, and is part of an effort to replace 1200 beds that are expected to be lost when the Gage Towers are taken off line and demolished. The demolition of Gage Towers is not expected to be financed through the Revenue Fund. Instead, efforts are underway to seek legislative funding to demolish the towers.

**FEES:** MSU Mankato offers basic unrenovated double rooms at \$4112 per year. The new Julia Sears Residence Hall with the same unit type as the proposed new Residence Hall is currently offering rooms at \$5222 per year.

**TOTAL ESTIMATED COST:** \$29,925,000

**SOURCE OF FUNDS:** The University will be financing \$25,000,000 of the project through revenue fund bonds during the 2011 sale. The university funded the predesign from their revenue fund operations, and used a little more than \$1,000,000 of unexpended revenue bond proceeds left over from the 2005 sale (as approved by the Board of Trustees in July 2009) to commence design. The University is also committing approximately \$3,925,000 of their revenue fund operating reserves toward this project to reduce the amount needed for debt service.

#### 5. Renovation of Student Union Ballroom - Minnesota State University Mankato

CURRENT FACILITIES: 1,081,000 sq. ft. 28,865 sq. ft. OCCUPANCY: August 2011

**PROJECT DESCRIPTION:** This project involves the design and renovation of approximately 29,000 sq. ft. in the Centennial Student Union Ballroom and immediately surrounding facility. The project scope includes the renovation of the Level 2 ballroom, control room, lobby, back of house serving area, and associated mechanical room; office suites on the north side of the building will receive needed mechanical renovations and asbestos abatement will also occur within the ballroom. A new roof will also be installed as part of this work.

**FEES:** The FY11 student union rate was unchanged from FY10 at \$10.38 per credit hour for a maximum of \$249.12 for a full time student. The university does not anticipate significant charges to the student union facility fee as a result of this project.

**TOTAL ESTIMATED COST:** \$4,500,000

**SOURCE OF FUNDS:** The University is using \$2,000,000 of revenue fund operating monies toward this project. The remaining \$2,500,000 will be financed through the revenue fund bond.

#### 6. Renovation of Dahl Hall – Minnesota State University, Moorhead

**CURRENT FACILITIES:** 530,254 sq. ft.

**RENOVATION:** 54,485 sq. ft. (295 beds)

OCCUPANCY: August 2012

**PROJECT DESCRIPTION:** This project designs, renovates and upgrades a 295 bed, 54,485 sq. ft. residence hall originally constructed in 1958. No new square footage is being added. The update will improve the residence hall. The work will include upgrades to the interior corridors, update finishes and doors, renovate resident rooms, to upgrade fire, HVAC, and electrical systems, renovate the common bathrooms, common student lounges, kitchenettes, laundries, study areas, reception/central desk, residential life spaces, offices, and building support areas. This facility continues a plan to update obsolete residence hall spaces at the university. The project will provide up-to-date spaces and amenities for students and help support a strong student life program on the university campus. The West Snarr Residence Hall, also included in the predesign with Dahl, is proposed as a 2013 project.

**FEES:** The FY11 residence hall rate for a double room is \$3,986 for unrenovated facilities and \$4,544 for renovated facilities. Single rooms are \$4,580 for unrenovated; \$5,222 for renovated facilities. The average residence hall rates are projected to increase approximately 4%-6% per year.

TOTAL ESTIMATED COST: \$8,615,000

**SOURCE OF FUNDS:** The University will be financing the project cost from revenue fund bonds during the 2011 sale, and will reimburse the design costs from the bonds. The university funded the predesign from their revenue fund operations.

### 7. Renovation of Residence Halls (N. Shoemaker and Case/Hill) – St. Cloud State University

**CURRENT FACILITIES:** 1,105,000 sq. ft.

**RENOVATION:** 33,000 sq. ft. N. Shoemaker and

84,000 sq. ft. in Case/Hill Halls

**OCCUPANCY:** August 2012 (2 phases)

**PROJECT DESCRIPTION:** This is a two phase project to design and renovate North Shoemaker and the Case/Hill residence hall complexes on the St. Cloud State University campus. In phase 1, the university will be designing, renovating and upgrading the 108 bed, 33,000 sq. ft. North Shoemaker residence hall planned for the summer of 2011. The work includes the renovation of student rooms and common spaces, reconfiguring common bathrooms and amenity spaces, upgrades of mechanical, HVAC, and alarm systems, and updates of finishes and lighting throughout the facility, all generally designed to reduce general deferred maintenance issues. Phase two is the renovation and upgrading of the Case/Hill residence halls, a 358 bed, 84,000 sq.ft. residence hall complex. The renovation to Case/Hill will occur during the summer of 2012 with upgrades similar to what is being planned for North Shoemaker.

**FEES:** The FY11 residence hall average rate for a double room is \$3,652 and \$5,259 for a single room. The average residence hall rates are projected to increase approximately 5% per year.

**TOTAL ESTIMATED COST:** \$16,675,000

**SOURCE OF FUNDS:** The University will be financing the majority of the project cost from revenue fund bond proceeds of approximately \$16,000,000 with the University providing approximately \$675,000 of its revenue fund operating reserves (from the residential life program) toward the project. The North Shoemaker residence hall, as the Phase I work, is farther along with cost estimates, with a project cost of approximately \$5,550,000. The Case/Hill renovation will take the remaining balance of the bond proceeds for the project up to \$11,175,000. The university currently plans to reimburse a portion of design work from the bond proceeds.

#### 8. Construction of New Parking Ramp – Saint Paul College

**CURRENT FACILITIES:** 517,612 sq. ft.

**NEW CONSTRUCTION:** 610 stall ramp (198,250 sq. ft.)

OCCUPANCY: August 2012

**PROJECT DESCRIPTION:** This project designs, constructs, and equips a new 610 stall parking ramp on the Saint Paul College campus. This is designed to address a current deficit of approximately 150 parking stalls, and future parking needs. The ramp will add approximately 210 stalls after accounting for the loss of some surface parking

where the ramp will be constructed. The ramp will be constructed to accommodate at least two additional levels in the future (approximately 300 stalls).

**FEES:** Fees will begin at \$3.00/day for permit parking and \$5.00/day for transient parkers when the project is open for use in 2012. If the ramp performs as expected, the rates will likely remain stable.

TOTAL ESTIMATED COST: \$10,429,000

**SOURCE OF FUNDS:** The college will be financing the construction of the ramp with revenue fund bonds. The college has funded the design and the PARCS (kiosk/lane payment) system out of their own funds.

#### 9. TAXABLE BONDS / PLANNING FUNDS FOR FUTURE PROJECTS

Each bond sale includes a taxable component to offset any projects that may have uses that may impact ordinary tax exempt bond financing. Taxable bond funds are also available for campuses to use for design of future projects. The system's Revenue Fund operations budget pays the debt service on these planning monies until they can be placed at a campus.

**TAXABLE AMOUNT:** \$3,000,000

#### **BOND RATING**

Presentations occurred in early December with Moody's Investor Service and Standard and Poor's on the proposed sale. The general response was positive. Moody's remarked during the rating discussion that they had undertaken a general recalibration of all their municipal bond ratings during the past year to align with the way they assess corporate securities. Moody's expects that the recalibration of its rating scheme will result in a restatement of MnSCU's Revenue Bond rating from Aa3 to Aa2.

The recalibration is not rating upgrade per se since the Moody's entire system of ratings is being adjusted. A rating of either Aa3 or Aa2 are both excellent. Considering the financial condition of the Revenue Fund, similar ratings are anticipated for the new sale. As a comparison, the State of Minnesota's ratings are Moody's: Aa1, Standard & Poor's: AAA, and Fitch: AAA. The general obligation state bonds carry the full faith and credit of the State of Minnesota, while the MnSCU Revenue bonds only pledge the revenue generated by the facilities of the Fund.

#### BOND SALE RESOLUTION

The Board of Trustees is being asked to approve the sale based on the parameters shown in **Attachment A**. The draft Series Resolution authorizing the bond sale is presented in **Attachment B**. Upon Board approval, the financial advisor, Springsted, Incorporated.

will publish notification of sale. The Series Resolution will also be finalized with assistance of bond counsel. Pending final Board approval, the sale has been scheduled to occur in early February.

The blanks in the Series Resolution will be completed based on the results of either a competitive or negotiated sale of the bonds. The interest rates, redemption features, and other details, as well as whether all or any of the bonds are insured, will be determined on the basis of the best (most favorable on a net interest cost basis) bid received from those submitting offers, and will be memorialized in the Series Resolution, the bonds themselves, and in a certificate signed by the MnSCU Chief Financial Officer.

#### STUDENT CONSULTATION

Student consultation letters have been received in the Office of the Chancellor confirming that student consultation has taken place regarding these projects. Copies of the letters are attached and incorporated in this report as **Attachment C.** 

#### **SUMMARY**

Eight projects are being proposed for this sale. The sale will total approximately \$88 million including \$79 million for project costs and \$9 million for costs of issuance. Costs of issuance include a full-year debt service reserve deposit, preparation and publication of the official statement, bond counsel, financial advising, and related expenses. The motion is structured for a bond sale not to exceed \$90 million in the event further minor adjustments are needed.

#### RECOMMENDED COMMITTEE ACTION:

The Facilities/Finance Policy Committee recommends the Board of Trustees adopt the following motion:

The Board of Trustees authorizes a Revenue Bond sale for not more than \$90,000,000 subject to the sale parameters as presented on **Attachment A.** The Board of Trustees approves the Series Resolution as described in **Attachment B**.

#### RECOMMENDED BOARD OF TRUSTEES MOTION:

The Board of Trustees authorizes a Revenue Bond sale for not more than \$90,000,000 subject to the sale parameters as presented on **Attachment A.** The Board of Trustees approves the Series Resolution as described in **Attachment B**.

Date Presented to the Board: January 19, 2011

#### **SALE PARAMETERS**

#### Series 2011A (Tax Exempt)

- 1. Maximum Interest Rate (TIC): up to 5.00%
- 2. Maximum Principal: \$86,000,000
- 3. Maximum Discount: 1.5 % of par or \$1.50/\$1,000 Bond. Minimum bid of

98.5% is required per the Official Statement

4. Earliest Redemption date: October 1, 2021

#### Series 2011B (Taxable)

- 1. Maximum Interest Rate (TIC): up to 5.00%
- 2. Maximum Principal: \$4,000,000
- 3. Maximum Discount: 1.0 % of par or \$10.00/\$1,000 Bond. Minimum bid of 99.0% is required per the Official Statement
- 4. Redemption date: October 1, 2021

In any event, the total principal for Series 2011A and 2011B may not exceed \$90,000,000.

#### **ATTACHMENT B**

#### **SERIES RESOLUTION**

**OF** 

#### THE BOARD OF TRUSTEES

**OF** 

#### MINNESOTA STATE COLLEGES AND UNIVERSITIES

#### **RELATING TO**

STATE COLLEGE AND UNIVERSITY REVENUE FUND BONDS SERIES 2011A and TAXABLE SERIES 2011B

ADOPTED: January 19, 2011

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#### RESOLUTION

BE IT RESOLVED by the Board of Trustees (the "Board" or the "Issuer") of Minnesota State Colleges and Universities ("MnSCU") as follows:

#### WITNESSETH

#### WHEREAS:

- 1. MnSCU is a public body and agency of the State of Minnesota duly created and existing under Minnesota Statutes, Chapter 136F, as amended (the "Act"), having the rights, powers, privileges and duties provided in the Act, including those set forth in the Master Indenture (defined herein).
- 2. The Board has previously entered into an Amended and Restated Master Indenture of Trust (the "Master Indenture"), dated as of June 1, 2009, with U.S. Bank National Association (the "Trustee"), pursuant to which the Board and the Trustee agreed to the terms and conditions governing the Revenue Fund Bonds issued by MnSCU pursuant to the Master Indenture.
- 3. All terms capitalized but not otherwise defined herein have the meanings assigned to those terms in the Master Indenture.
- 4. The Board has determined that the capital expenditure needs of the Facilities make it necessary and desirable for MnSCU to issue its State College and University Revenue Fund Bonds in an original principal amount up to \$90,000,000 (the "2011 Bonds" or the "Bonds") consisting of its State College and University Revenue Fund Bonds, Series 2011A (the "2011A Bonds") and its State College and University Revenue Fund Bonds, Taxable Series 2011B (the "2011B Bonds"), and to use the proceeds of the 2011 Bonds to fund capital costs incurred in connection with the Facilities and the Debt Service Reserve Account, and to pay certain costs of issuing the 2011 Bonds and interest on a portion of the 2011 Bonds for an initial period.
- 5. The colleges and universities which are anticipated to use proceeds of the Bonds for their Facilities have advised the Board that they need to begin work on planning and other activities related to such Facilities prior to the issuance of the Bonds, in order to complete the Facilities in a timely manner, and expect to incur expenditures for this purpose prior to the issuance of the 2011 Bonds which they will seek to have reimbursed from the proceeds of the 2011 Bonds.
- 6. The Board intends to use a portion of the proceeds of the 2011 Bonds to reimburse the colleges and universities for eligible costs incurred in connection with the financed Facilities

- 7. The execution and delivery of this Series Resolution and the issuance of the 2011 Bonds have been in all respects duly and validly authorized by the Issuer.
- 8. All things necessary to make the 2011 Bonds, when authenticated by the Trustee and issued and secured as provided in the Master Indenture and this Series Resolution, valid, binding and legal limited obligations of the Issuer according to the import thereof, have been done and performed; and the creation, execution and delivery of this Series Resolution, and the creation, execution and issuance of said 2011 Bonds, subject to the terms hereof, have in all respects been duly authorized.

NOW THEREFORE, KNOW ALL PERSONS BY THESE PRESENTS, THIS SERIES RESOLUTION WITNESSETH:

The Issuer, in consideration of the premises and the purchase and acceptance of the 2011 Bonds by the Holders thereof, in order to secure the payment of the principal of, interest on, and premium, if any, on the 2011 Bonds according to their tenor and effect, does hereby grant a security interest in and assign to the Holders of the 2011 Bonds and all Revenue Fund Bonds (other than Subordinate Bonds) issued pursuant to the Master Indenture and any Series Resolution (including this Series Resolution), and to the beneficiaries of any Senior Guarantees, regardless of when such Senior Bonds or Senior Guarantees were or are issued, on an equal and parity basis, except as expressly stated below, the following:

#### **FIRST**

The "Net Revenues" as defined in the Master Indenture as heretofore amended and as amended by this Series Resolution;

#### SECOND

All proceeds, earnings and investment income derived from the foregoing (except Rebate Amounts); and

#### PROVIDED that:

<u>First</u>, the foregoing equal and ratable parity pledge shall not extend to Subordinate Bonds which shall be secured solely by moneys held in the Surplus Fund as provided in the Master Indenture and therein; and

Second, the proceeds of any Credit Enhancement Instrument issued to secure a particular Series of Revenue Fund Bonds shall benefit only that Series of Revenue Fund Bonds and the proceeds of such Credit Enhancement Instrument shall not be applied for the benefit of or payment of any other series of Revenue Fund Bonds; and

<u>Third</u>, moneys applied to the payment of Revenue Fund Bonds and Senior Guarantees shall be withdrawn from the funds and accounts created by the Master Indenture in strict order of the priority set forth therein.

SUCH PLEDGE having been made, upon the terms and trusts herein set forth for the equal and proportionate benefit, security and protection of all Holders from time to time of the Revenue Fund Bonds, and all Senior Bonds and Senior Guarantees heretofore issued and to be issued under and secured by the Master Indenture and this Series Resolution and other Series Resolutions (but excluding Subordinate Bonds) without privilege, priority or distinction as to lien or otherwise of any of such bonds or guarantees over any of the others except as otherwise provided therein and herein.

PROVIDED, HOWEVER, that if the Issuer, its successors or assigns, shall well and truly pay, or cause to be paid, or provide fully for payment as herein provided of the principal of the 2011 Bonds and the interest due or to become due thereon (together with premium, if any), at the time and in the manner set forth in the 2011 Bonds according to the true intent and meaning thereof, and shall well and truly keep, perform and observe all the covenants and conditions pursuant to the terms of the Master Indenture and this Series Resolution to be kept, performed and observed by it, and shall pay to the Registrar and Paying Agent all sums of money due or to become due in accordance with the terms and provisions of the Master Indenture and this Series Resolution as from time to time supplemented, then this Series Resolution and the rights hereby granted shall cease, terminate and be void except as otherwise provided herein; otherwise, the Master Indenture and this Series Resolution shall be and remain in full force and effect.

UNDER THE PROVISIONS OF THE ACT and the Series Resolution, the 2011 Bonds may not be payable from or be a charge upon any funds of the Issuer or the State other than the revenues pledged to the payment thereof nor shall the Issuer or State be subject to any pecuniary liability thereon except from moneys expressly pledged, and no Holder or Holders of the 2011 Bonds shall ever have the right to compel any exercise of the taxing power of the Issuer or the State to pay any Revenue Fund Bond or the interest and premium, if any, thereon, or to enforce payment thereof against any property of the Issuer or the State, except as above provided; the 2011 Bonds shall not constitute a charge, lien or encumbrance, legal or equitable, upon any property of the Issuer, except as above provided; but nothing in the Act impairs the rights of Holders of 2011 Bonds issued under the Master Indenture and this Series Resolution and any other Series Resolutions and the beneficiaries of Senior Guarantees to enforce the covenants made for the security thereof, to the extent specifically provided herein, for the equal and proportionate benefit of all Holders of the 2011 Bonds, all other Revenue Fund Bonds, and the beneficiaries of Senior Guarantees, as follows:

#### ARTICLE 1

#### DEFINITIONS AND OTHER PROVISIONS OF GENERAL APPLICATION

Section 1.1 <u>Definitions</u>. All terms capitalized but not otherwise defined in this Series Resolution shall have the meanings assigned to such terms in the Master Indenture. In this Series Resolution the following terms have the following respective meanings unless the context hereof clearly requires otherwise.

<u>Authorized Denomination</u> means \$5,000, or any integral multiple thereof.

<u>Closing Certificate</u> means the certificate of the Issuer executed by an Authorized Representative reflecting the final principal amounts, maturity dates, interest rates, and sinking fund redemption dates of the Bonds, established by the Original Purchaser in the winning bid or bids for the Bonds accepted by the Issuer, as well as the allocation of Bond proceeds among the various funds and accounts.

<u>Interest Payment Date</u> means, with regard to the 2011 Bonds, each April 1 and October 1, commencing October 1, 2012.

Master Indenture means the Amended and Restated Master Indenture of Trust dated as of June 1, 2009, relating to MnSCU's State College and University Revenue Fund Bonds, as amended from time to time.

Maturity Date means any date on which principal of or interest or premium, if any, on the 2011 Bonds is due, whether at maturity, on a scheduled Interest Payment Date, or upon redemption or acceleration, or otherwise.

<u>MnSCU</u> or the <u>Issuer</u> means Minnesota State Colleges and Universities, or any successor to its functions.

<u>Original Purchaser</u> means the original purchaser(s) of the 2011 Bonds, as determined after the acceptance of the bids, as identified in the Closing Certificate.

<u>Prior Bonds</u> means all bonds issued or secured under the Master Indenture prior to the issuance of the 2011 Bonds.

Ratings Group or Fitch's, Inc. or any other nationally recognized credit rating agency which has been solicited to issue a rating on, and has issued a rating on, the 2011 Bonds; and with respect to the credit rating (claims payment ability rating) of an insurance company, A.M. Best & Company or any other nationally recognized credit rating agency rating the claims payment ability of insurance companies.

Registrar and Paying Agent means U.S. Bank National Association, whose principal corporate trust office is located in Saint Paul, Minnesota.

Revenue Fund Bonds means, collectively, the Prior Bonds and the 2011 Bonds.

<u>Series Resolution</u> means this Series Resolution adopted on January 19, 2011 by the Minnesota State Colleges and Universities Board of Trustees.

<u>Term Bonds</u> means the 2011 Bonds identified as such pursuant to Section 2.3A(A)(2), 2.3B(A)(2), and the Closing Certificate.

- <u>2011 Bonds or Bonds</u> means the Minnesota State Colleges and Universities, College and University Revenue Fund Bonds dated as of the date of delivery and issued in the original principal amount of up to \$90,000,000, consisting of the 2011A Bonds and the 2011B Bonds issued pursuant to this Series Resolution.
- <u>2011A Bonds</u> means the Minnesota State Colleges and Universities, College and University Revenue Fund Bonds, Series 2011A dated as of the date of delivery and expected to be issued in the original principal amount of approximately \$86,000,000 pursuant to this Series Resolution.
- <u>2011B Bonds</u> means the Minnesota State Colleges and Universities, College and University Revenue Fund Bonds, Taxable Series 2011B, dated as of date of delivery and expected to be issued in an original principal amount of approximately \$4,000,000 pursuant to this Series Resolution.

Trustee means U.S. Bank National Association, its successors and assigns.

#### Section 1.2 Effect of this Series Resolution.

- (a) Except as expressly supplemented or amended by this Series Resolution, all of the terms and provisions of the Master Indenture, as heretofore amended, shall apply to the 2011 Bonds.
- (b) To the extent of any inconsistency between the terms and provisions of this Series Resolution and the terms and provisions of the Master Indenture, this Series Resolution shall control. Except as provided in the preceding sentence, the terms and provisions of this Series Resolution shall be construed with the terms and provisions of the Master Indenture so as to give the maximum effect to both.
- (c) This Series Resolution shall take effect on the date of issue of the 2011 Bonds.
- (d) The Rules of Interpretation stated in Section 2.02 of the Master Indenture shall apply to this Series Resolution.
- Section 1.3 <u>Exhibits</u>. The following Exhibits are attached to and by reference made a part of this Series Resolution:

- (1) Exhibit A-1: form of 2011A Bond;
- (2) Exhibit A-2: form of 2011B Bond;
- (3) Exhibit B: form of Annual Disclosure Report;
- (4) Exhibit C: DTC Letter.

#### ARTICLE 2

THE 2011 Bonds

PART A – THE 2011A BONDS

#### Section 2.1A The 2011A Bonds.

- (A) The 2011A Bonds shall be issued as:
- (1) Tax-Exempt Bonds or, if it is determined by Vice Chancellor-Chief Financial Officer that it is more beneficial, as Taxable Build America Bonds–Direct Pay;
- (2) Book-Entry Form Bonds; and
- (3) as Revenue Fund Bonds bearing interest at a fixed rate of interest.

The 2011A Bonds are expected to be issued in the approximate principal amount of \$86,000,000, with the actual principal amount issued to be identified in the Closing Certificate relating to the 2011A Bonds. The total principal amount of 2011A Bonds which may be Outstanding hereunder is expressly limited to the amount identified in the Closing Certificate relating to the 2011A Bonds unless duplicate 2011A Bonds are issued as provided in Section 3.07 of the Master Indenture. The 2011A Bonds shall be issued in Authorized Denominations and in substantially the form of Exhibit A-1 hereto, with such variations, additions or deletions as may be appropriate to conform the terms of such 2011A Bonds to the terms of this Article 2. The Vice Chancellor-Chief Financial officer is hereby authorized to provide for the sale of the 2011A Bonds by competitive sale, and to complete the Closing Certificate for the 2011A Bonds to establish their specific terms on the basis of the highest and best bid meeting the criteria established herein and in the Master Indenture. The maximum discount at which the Original Purchaser may purchase the 2011A Bonds is 1.5% of par.

(B) Upon issuance, the net proceeds of the 2011A Bonds (the original principal amount thereof, plus any premium or less any discount allowed to the Original Purchaser) shall be deposited by the Board into such accounts as shall be determined by the Issuer in the Closing Certificate. A portion of the amount deposited in the Capital Expenditures Account, in the amount stated in said Closing Certificate, shall be applied to pay the costs of issuing the 2011A Bonds.

Section 2.2A <u>The 2011A Bonds - Initial Issue</u>. The 2011A Bonds shall be initially issued in the aggregate principal amount set forth in the Closing Certificate relating to the 2011A Bonds and shall:

- (1) be initially dated as of the date of delivery, and thereafter be dated the date of their registration as provided in Section 3.04 of the Master Indenture;
- (2) be issued in Book-Entry Form and delivered by the Original Purchaser to the Depository as set forth in Section 3.11 of the Master Indenture;
- (3) mature on October 1 in the years and amounts set forth in the Closing Certificate, subject to prior redemption as provided in the Closing Certificate;
- (4) (a) Interest shall accrue on the 2011A Bonds from the date of issuance until the principal amount is paid or payment is duly provided for in accordance with this Series Resolution, and shall be payable on each Interest Payment Date. Interest accrued on any 2011A Bond or portion thereof redeemed pursuant to Sections 2.3A(A) and 2.4 shall also be payable on the Redemption Date as to 2011A Bonds called for redemption.
- (b) the 2011A Bonds shall mature on October 1 in the years and in the amounts, and bear interest at the rate or rates, set forth in the Closing Certificate. Interest payable shall be computed at the rates set forth below based on a 360-day year of twelve, 30-day months, for the actual number of complete months, and of days less than a complete month, and shall not exceed a true interest cost of 5%, or the mathematical equivalent after taking into account any federal credit if the Bonds are issued as Taxable Build America Bonds.
- (5) be payable in such coin or currency of the United States of America as at the time of payment is legal tender for payment of public and private debts, at the principal trust office of the Trustee, or a duly appointed successor Trustee, except that interest on the 2011A Bonds will be payable by check or draft mailed by the Trustee to the Holders of such 2011A Bonds on the applicable Regular Record Date (the "Record Date Holders") at the last addresses thereof as shown in the Bond Register on the applicable Regular Record Date, provided that interest shall be paid to a Holder of \$1,000,000 or more of the principal amount of the 2011A Bonds outstanding by electronic funds transfer if such Holder so requests in writing in a form acceptable to the Paying Agent and principal of and any premium on any 2011A Bonds shall be payable at the principal office of the Trustee; and
- (6) be subject to redemption upon the terms and conditions and at the prices specified in Sections 2.3A(A) and 2.4 hereof.
- (7) In the event that the Vice Chancellor-Chief Financial Officer determines that the 2011A Bonds should be issued as Taxable Build America Bonds-Direct Pay, this determination shall constitute the irrevocable election of the Board to have Section

54AA(g) of the Code apply to the 2011A Bonds, with the result that the Issuer shall be entitled to the credit provided in Section 6431 of the Code.

Notwithstanding the foregoing, if the date for payment of the principal of, premium, if any, or interest on, of any 2011A Bond shall be a day which is not a Business Day, then the date for such payment shall be the next succeeding day which is a Business Day, and payment on such later date shall have the same force and effect as if made on the nominal date of payment.

The 2011A Bonds shall be delivered by the Trustee to the Original Purchaser thereof upon receipt by the Trustee and/or Issuer of the items listed in Section 3.08 of the Master Indenture, and satisfaction by the Issuer of the conditions stated in Section 3.09 of the Master Indenture.

#### Section 2.3A The 2011A Bonds - Redemption.

- (A) Pursuant to the provisions of Section 3.12 of the Master Indenture and 2.4 hereof, the 2011A Bonds are subject to redemption prior to maturity as follows:
- (1) Damage or Destruction or Condemnation. In the event of damage to or destruction of any Facility, in whole or part, the 2011A Bonds are subject to redemption in whole or in part at the principal amount thereof plus accrued interest to the date of redemption, without premium, on the first day of any month for which timely notice of redemption can be given, whether or not an Interest Payment Date, from the proceeds of any insurance claim payment or condemnation award or portion thereof not applied to repair, restore or replace the damaged or taken Facility.
- (2) Scheduled Mandatory Redemption. The 2011A Bonds are subject to mandatory redemption prior to maturity by mandatory sinking fund installments in the amounts and on the dates reflected in the Closing Certificate.
- (3) Optional Redemption. The 2011A Bonds maturing on or after October 1, 2022 are subject to optional redemption and prepayment upon direction by the Issuer to the Trustee in whole on any date on or after October 1, 2021 and in part, on any Interest Payment Date thereafter, in Authorized Denominations, at a redemption price equal to the principal amount redeemed plus accrued interest to the date of redemption, without premium.
- (4) Excess Proceeds Redemption. If, upon the earlier of either (i) the completion of the work planned to be financed by the proceeds of the 2011A Bonds, or (ii) three years from the date of issuance of the 2011A Bonds, proceeds of the 2011A Bonds remain in the related subaccount in the Capital Expenditures Account in excess of those required to pay then unpaid but incurred capital expenditures, such excess shall be transferred to the Escrow Account and applied to the redemption of the 2011A Bonds, to the extent of the funds so transferred, at their principal amount, plus interest accrued to the redemption date, without premium, on the first day of the next succeeding month for which timely

notice of redemption can be given; provided, however, that the three-year limit contained in clause (ii) shall not apply if the Issuer obtains an opinion of bond counsel stating that the delay in the expenditure of proceeds will not cause the 2011A Bonds to lose their tax-exempt status.

(B) <u>No Other Redemption Prior to Maturity</u>. Except as provided in Section 2.3A(A) herein, the Series 2011A Bonds shall not be subject to redemption prior to their stated maturity date.

#### PART B – THE 2011B BONDS

Section 2.1B The 2011B Bonds.

- (A) The 2011B Bonds shall be issued as:
- (1) Taxable Bonds;
- (2) Book-Entry Form Bonds; and
- (3) as Bonds bearing interest at a fixed rate of interest.

The 2011B Bonds are expected to be issued in the approximate principal amount of \$4,000,000, with the actual principal amount issued to be identified in the Closing Certificate relating to the 2011B Bonds. The total principal amount of 2011B Bonds which may be Outstanding hereunder is expressly limited to the amount identified in the Closing Certificate relating to the 2011B Bonds unless duplicate 2011B Bonds are issued as provided in Section 3.07 of the Master Indenture. The 2011B Bonds shall be issued in Authorized Denominations and in substantially the form of Exhibit A-2 hereto, with such variations, additions or deletions as may be appropriate to conform the terms of such 2011B Bonds to the terms of this Article 2. The Vice Chancellor-Chief Financial officer is hereby authorized to provide for the sale of the 2011B Bonds by competitive sale, and to complete the Closing Certificate for the 2011B Bonds to establish their specific terms on the basis of the highest and best bid meeting the criteria established herein and in the Master Indenture. The maximum discount at which the Original Purchaser may purchase the 2011B Bonds is 1.0% of par.

(B) Upon issuance, the net proceeds of the 2011B Bonds (the original principal amount thereof, plus any premium or less any discount allowed to the Original Purchaser) shall be deposited by the Board into such accounts as shall be determined by the Issuer in the Closing Certificate. A portion of the amount deposited in the Capital Expenditures Account, in the amount stated in said Closing Certificate, shall be applied to pay the costs of issuing the 2011B Bonds.

Section 2.2B <u>The 2011B Bonds - Initial Issue</u>. The 2011B Bonds shall be initially issued in the aggregate principal amount set forth in the Closing Certificate relating to the 2011 Bonds and shall:

- (1) be initially dated as of the date of delivery, and thereafter be dated the date of their registration as provided in Section 3.04 of the Master Indenture;
- (2) be issued in Book-Entry Form and delivered by the Original Purchaser to the Depository as set forth in Section 3.11 of the Master Indenture;
- (3) mature on October 1 in the years and amounts set forth in the Closing Certificate, subject to prior redemption as provided in the Closing Certificate;
- (4) (a) Interest shall accrue on the 2011B Bonds from the date of issuance until the principal amount is paid or payment is duly provided for in accordance with this Series Resolution, and shall be payable on each Interest Payment Date. Interest accrued on any 2011B Bond or portion thereof redeemed pursuant to Sections 2.3B(A) and 2.4 shall also be payable on the Redemption Date as to 2011B Bonds called for redemption.
- (b) the 2011B Bonds shall mature on October 1 in the years and in the amounts, and bear interest at the rate or rates, set forth in the Closing Certificate. Interest payable shall be computed at the rates set forth below based on a 360-day year of twelve, 30-day months, for the actual number of complete months, and of days less than a complete month and shall not exceed a true interest cost of 5%.
- be payable in such coin or currency of the United States of America as at the time of payment is legal tender for payment of public and private debts, at the principal trust office of the Trustee, or a duly appointed successor Trustee, except that interest on the 2011B Bonds will be payable by check or draft mailed by the Trustee to the Holders of such 2011B Bonds on the applicable Regular Record Date (the "Record Date Holders") at the last addresses thereof as shown in the Bond Register on the applicable Regular Record Date, provided that interest shall be paid to a Holder of \$1,000,000 or more of the principal amount of the 2011B Bonds outstanding by electronic funds transfer if such Holder so requests in writing in a form acceptable to the Paying Agent and principal of and any premium on any Revenue Fund Bonds shall be payable at the principal office of the Trustee; and
- (6) be subject to redemption upon the terms and conditions and at the prices specified in Sections 2.3B(A) and 2.4 hereof.

Notwithstanding the foregoing, if the date for payment of the principal of, premium, if any, or interest on, of any 2011B Bond shall be a day which is not a Business Day, then the date for such payment shall be the next succeeding day which is a Business Day, and payment on such later date shall have the same force and effect as if made on the nominal date of payment.

The 2011B Bonds shall be delivered by the Registrar and Paying Agent to the Original Purchaser thereof upon receipt by the Registrar and Paying Agent and/or Issuer

of the items listed in Section 3.08 of the Master Indenture, and satisfaction by the Issuer of the conditions stated in Section 3.09 of the Master Indenture.

Section 2.3B <u>The 2011B Bonds - Redemption</u>. The 2011B Bonds are not subject to redemption prior to their stated maturity date.

#### Section 2.4 Method of Redemption.

- (1) To effect the redemption of the 2011 Bonds under Section 2.3A(A) (1), (3) or (4), the Issuer, at least 40 days before the redemption date, shall notify the Trustee of its intention to effect such redemption. The funds required for such redemptions shall be provided to the Trustee at least three business days before the redemption date.
- (2) The Trustee, on or before the thirtieth day preceding any specified redemption date, shall select the 2011 Bonds (and the Revenue Fund Bonds within each Series) to be redeemed by lot. The Trustee shall make the selection in such manner as the Trustee determines to be fair and appropriate, which may include random selection by lot. If and to the extent 2011 Bonds are redeemed in part pursuant to Section 2.3A(A)(1), (3) or (4), the amounts shown on the tables in those Sections and the serial maturities of the applicable series of 2011 Bonds shall be reduced as the Issuer shall direct in its notice to the Trustee.
- (3) The Trustee shall give notice of redemption of 2011 Bonds mailed not less than 30 days prior to the redemption date by mailing a written notice of redemption, first class mail, postage prepaid, to the Holders of the 2011 Bonds to be redeemed at the addresses for such Holders shown on the books of the Registrar, and by sending such notice by electronic mail to the Holders of 2011 Bonds for whom the Registrar has an electronic mail address, and by sending a notice of such redemption to each Depository in the same manner as an "event notice" under Section 4.5(B)(2) hereof.
- (4) To effect the partial redemption of 2011 Bonds under Section 2.3A(A) after receipt by the Trustee of notice from the Issuer, as provided herein, the Trustee, prior to giving notice of redemption, shall assign to each 2011 Bond of the applicable Series then Outstanding a distinctive number for each Authorized Denomination of the principal amount of such 2011 Bond. The Trustee shall then, using such method of selection as it shall deem proper in its discretion but consistent with subsection (2), from the numbers so assigned to such 2011 Bonds, select as many numbers as, at the Authorized Denomination for each number, shall equal the principal amount of such 2011 Bonds to be redeemed. The 2011 Bonds to be redeemed shall be the 2011 Bonds to which were assigned numbers so selected; provided that if, as a result of partial redemption there is a 2011 Bond outstanding in a principal amount less than the Authorized Denomination, such 2011 Bond shall be redeemed first at the next succeeding redemption date and the Trustee shall provide a written notice to that effect to the affected Holder and the Original Purchaser

(5) As soon as 2011 Bonds are called for redemption pursuant to this Section 2.4, sums in the Escrow Account in the Revenue Fund sufficient to effect such redemption shall be irrevocably set aside for such purpose and applied for no other purpose under this Series Resolution.

#### ARTICLE 3

#### ADDITIONAL PROVISIONS RELATING TO THE 2011 Bonds

#### Section 3.1 Revenue Fund Accounts.

- (A) <u>2011B Revenue Receipts Subaccount.</u> There is hereby created within the Revenue Receipts Account a subaccount titled the 2011B Revenue Receipts Subaccount. All "private payments" (within the meaning of Section 141 of the Code) derived from Facilities financed by the 2011B Bonds shall be deposited therein and applied as provided in Paragraph (B) of this Section and Section 4.03 of the Master Indenture. No such "private payments" shall be initially deposited in any other Fund or Account. Any excess funds held therein as of each March 2 shall be transferred to the Surplus Account.
- (B) 2011 Debt Service Subaccounts. The Trustee is hereby directed to create a 2011 Debt Service Subaccount pursuant to the Master Indenture. Net Revenues held in the 2011 Revenue Receipts Account shall be transferred by MnSCU on each March 1 and September 1 to the Trustee for deposit to the 2011 Debt Service Subaccount, and there applied prior to the use of any other funds, to pay principal of, interest on and redemption price of 2011 Bonds.
- Section 3.2 <u>Capital Expenditure Account</u>. The Trustee is hereby directed to create a Capital Expenditure Account for the 2011 Bonds pursuant to the Master Indenture, and to deposit proceeds of the 2011 Bonds therein as described in Sections 2.1A and 2.1B hereof. Proceeds of the 2011 Bonds may be used to reimburse the colleges and universities which are using proceeds of the Bonds for costs incurred in connection with their respective financed Facilities as directed by the Issuer.

#### Section 3.3 Notices to Rating Agency.

Annually, at or about the time that the Issuer provides its Annual Disclosure Report pursuant to Section 4.5 hereof, the Issuer shall provide the same information to each national credit rating agency then maintaining a rating in effect for the 2011 Bonds. In addition, the Issuer shall provide to such rating agencies such other information relating to the 2011 Bonds, all other Revenue Fund Bonds issued under the Master Indenture, and the Revenue Fund, as they may reasonably request.

#### **ARTICLE 4**

#### SERIES COVENANTS

Solely from the Net Revenues and sums held in the Accounts in the Revenue Fund, the Issuer will duly and punctually pay the principal of, premium, if any, and interest on the 2011 Bonds in accordance with the terms of the 2011 Bonds, the Master Indenture and this Series Resolution. Nothing in the 2011 Bonds or in this Series Resolution shall be considered as assigning or pledging funds or assets of the Issuer other than those expressly pledged to secure the 2011 Bonds (and other Senior Bonds and Senior Guarantees) set forth in the Master Indenture, as supplemented by this Series Resolution.

Section 4.2 Performance of and Authority for Covenants. covenants that it will faithfully perform at all times any and all of its covenants, undertakings, stipulations and provisions contained in the Master Indenture and this Series Resolution, in any and every 2011 Bond executed, authenticated and delivered hereunder and in all proceedings of the Board pertaining thereto; that it is duly authorized under the Constitution and laws of the State of Minnesota, including particularly and without limitation the Act, to issue the 2011 Bonds authorized hereby, to adopt this Series Resolution, to apply the 2011 Bond proceeds to make capital expenditures for the Facilities and to pledge the Net Revenues and moneys held in the Revenue Fund and its Accounts equally and ratably to secure the 2011 Bonds (and other Senior Bonds and any Senior Guarantees), in the manner and to the extent set forth in the Master Indenture and herein; that all action on its part for the issuance of the 2011 Bonds and the execution and delivery of this Series Resolution has been duly and effectively taken: and that the 2011 Bonds in the hands of the Holders thereof are and will be valid and enforceable obligations of the Issuer according to the terms thereof.

Section 4.3 <u>Books and Records.</u> The Registrar and Paying Agent will, so long as any Outstanding 2011 Bonds issued hereunder shall be unpaid, keep proper books or records and accounts, in which full, true and correct entries will be made of all its financial dealings or transactions in relation to the 2011 Bonds. At reasonable times and under reasonable regulations established by the Registrar and Paying Agent, such books shall be open to the inspection of the Original Purchaser, the Holders and such accountants or other agencies as the Registrar and Paying Agent may from time to time designate.

Section 4.4 <u>Bondholders' Access to Bond Register</u>. At reasonable times and under reasonable regulations established by the Registrar and Paying Agent, the Bond Register or a copy thereof may be inspected and copied by Holders (or a designated representative thereof) of twenty-five percent (25%) or more in principal amount of the then Outstanding 2011 Bonds, such authority of any such designated representative to be evidenced to the satisfaction of the Registrar and Paying Agent. Except as otherwise may be provided by law, the Bond Register shall not be deemed a public record and shall not

be made available for inspection by the public, unless and until notice to the contrary is given to the Registrar and Paying Agent by the Issuer.

### Section 4.5 <u>Continuing Disclosure.</u>

(A) <u>Purpose; Definitions</u>. Disclosure of information about the 2011 Bonds shall be made as provided in this Section. This Section is intended for the benefit of the Holders of the 2011 Bonds.

For the purposes of this Section, the following terms shall have the following meanings:

- (1) Rule means Securities and Exchange Commission Rule 15c2-12, as from time to time amended;
- (2) Revenue Fund Bonds means the Prior Bonds and the 2011 Bonds; 2011 Bonds means the 2011 Bonds issued pursuant to this Series Resolution;
  - (3) *Obligated Person* means:
- (a) the Issuer; and
- (b) any person who provides 10% or more of the Net Revenues securing the Revenue Fund Bonds (but an Institution shall not be deemed a person independent of the Issuer);

provided that "obligated person" shall not mean a Credit Enhancer;

- (4) MSRB means the Municipal Securities Rulemaking Board; and
- (B) <u>Periodic and Occurrence Notices</u>. Except to the extent this subsection (B) is modified or otherwise altered in accordance with subsection (F) below, the Registrar and Paying Agent or Financial Advisor on behalf of the Issuer shall make or cause to be made public, but solely as provided in subsection (D) below, the information set forth in subsections (1), (2) and (3) below:
  - (1) Periodic Reports.
- (a) the annual audited financial statements for the Revenue Fund of the Issuer; and
- (b) annual financial information as to each Obligated Person (subject to subsection (E)(1) below); and
- (c) an Annual Disclosure Report in substantially the form of Exhibit B hereto disclosing financial and operating data of the type disclosed in the Official Statement relating to the 2011 Bonds; provided that the form of Annual Disclosure Report shall be

amended or changed each year so as to fairly and accurately present financial and operating data required to be disclosed under the Rule.

- (2) Occurrence Notices. The Issuer shall give, or shall cause to be given notice of the occurrence of any of the following events within a timely manner, not in excess of ten business days, after the occurrence of the event, and in accordance with the Rule, by filing such notice with the MSRB, in an electronic format prescribed by the MSRB:
- (a) principal and interest payment delinquencies;
- (b) non-payment related defaults, if material;
- (c) unscheduled draws on debt service reserves reflecting financial difficulties;
- (d) unscheduled draws on credit enhancements reflecting financial difficulties;
- (e) substitution of credit or liquidity providers, or their failure to perform;
- (f) adverse tax opinions, the issuance by the Internal Revenue Service of proposed or final determinations of taxability, Notices of Proposed Issue (IRS Form 5701-TEB) or other material notices or determinations with respect to the tax status of the Senior Bonds, or other material events affecting the tax-exempt status of the Senior Bonds;
- (g) modifications to rights of Bondholders, if material;
- (h) Bond calls, if material, and tender offers;
- (i) defeasances;
- (j) release, substitution or sale of property securing repayment of the Senior Bonds, if material;
- (k) rating changes;
- (l) bankruptcy, insolvency, receivership or similar event of either the Borrower or the Guarantor:
- (m) consummation of a merger, consolidation, or acquisition involving the Borrower or the Guarantor, the or sale of all or substantially all of the assets of the Borrower or the Guarantor, other than in the ordinary course of business, the entry into a definitive agreement to undertake such an action or the termination of a definitive agreement relating to any such actions, other than pursuant to its terms, if material; and
- (n) appointment of a successor or additional trustee or the change of name of a trustee, if material.
  - (3) <u>Notice of Failure to Provide Information</u>. In the event the information described in (1) or (2) above is not made public as required by this Section, such failure shall itself be made public by a notice filed with the Repositories and the MSRB.

### (C) Information Provided to the Public.

(1) The Registrar and Paying Agent on behalf of the Issuer shall make public every communication which the Registrar and Paying Agent is required to make (or is permitted to make and in fact makes) to Holders, in each case in accordance with subsection (D) and on the same day such communication is transmitted to Holders hereunder.

- (2) The Registrar and Paying Agent on behalf of the Issuer shall make public in accordance with subsection (D) and within the time frame set forth in subsection (3) below, the following, but only to the extent information is actually known by the Issuer or Registrar and Paying Agent or is within the possession, custody or control of the Issuer or Registrar and Paying Agent:
- (a) all information which the Registrar and Paying Agent on behalf of the Issuer has agreed to make public under subsections (1), (2) and (3) of subsection (B); and
- (b) such other information which the Issuer shall in writing request to be made public, so long as such information is permitted by law to be made public.
- (3) (a) The Registrar and Paying Agent on behalf of the Issuer shall make public the periodic information described in subsection (B)(1), within 30 days after receipt by the Registrar and Paying Agent of each annual audited financial statement of the Issuer.
- (b) The Registrar and Paying Agent shall, within three business days of obtaining actual knowledge of the occurrence of any of the events described in subsection (B)(2) contact the Issuer, in form the Issuer of the event, and request that the Issuer promptly notify the Dissemination Agent in writing whether or not the event is required to be reported. If the Registrar and Paying Agent has been instructed by the Issuer to report the occurrence, the Registrar and Paying Agent shall file a notice of such occurrence with the MSRB with a copy to the Issuer. Notwithstanding the foregoing, notice of an event described in subsection (B)(2)(d) and (e) need not be given under this subsection any earlier than the notice (if any) of the underlying event is given to the Holders of affected Bonds pursuant to the Master Indenture.
- (D) <u>Means of Making Information Public</u>. Information shall be made public by the Registrar and Paying Agent on behalf of the Issuer under this Section if it is transmitted as follows:
- (1) all information to be made public under this Section 4.5 shall be provided to each Repository, by electronic transmittal or by such other means as the applicable Repository shall require;
- (2) if and when the State of Minnesota establishes a SID, all information to be made public under this Section 4.5 shall be provided to the SID in accordance with its rules and procedures;
- (3) notices required by subsections (B)(2) and (3) shall be provided to the MSRB in accordance with its rules and procedures;
- (4) all information made public under this Section 4.5 shall be provided to the Original Purchaser, by mailing, physical delivery or electronic transmittal at the same time as information is provided to the Repositories; and

- (5) to Holders, in the manner provided herein for notices to Holders.
  - (E) <u>Obligated Persons; Financial Information</u>.
- In making public information about Obligated Persons which file financial information with the SEC, the Repositories or a SID, the Issuer may, for each Obligated Person that has complied or will comply with the next sentence, disclose financial information about such Obligated Person by cross-reference to information on file with, and publicly available from, the SEC, the Repositories or a SID. The Issuer shall cause each such Obligated Person to provide an annual notice stating (a) where its annual reports have been filed, and (b) that the annual reports so filed constitute its annual financial information as an Obligated Person hereunder. Annually the Issuer shall provide to each such Obligated Person a form of such notice and shall direct that such notice be executed by the Obligated Person and returned to the Issuer. In the event such Obligated Person fails or refuses to provide the executed notice, the Issuer shall provide to the Registrar and Paying Agent a notice stating (a) the identity of such Obligated Person and the fact that such Obligated Person has failed and refused to provide the annual notice required by this subsection, and (b) if known to the Issuer, the place where annual financial information about such Obligated Person may be found. The Issuer shall then provide all such notices to the Registrar and Paying Agent concurrently with delivery of the Issuer's annual financial statements and shall direct the Registrar and Paying Agent to forward such notices to each Repository and the Minnesota SID, if any.
- (2) In determining whether a specific person is an "Obligated Person," the Institution shall
- (a) aggregate all contracts executed by such person;
- (b) aggregate all buildings or structures, or portions thereof, owned, leased or operated by such person; and
- (c) aggregate all entities under common control or ownership.
- (3) The Issuer shall determine who are Obligated Persons for each fiscal year and disclose in the Annual Disclosure Report the identity(ies) of each such Obligated Person; the disclosure relating to the identity of Obligated Persons in each Annual Disclosure Report shall be for the same fiscal year as that covered by the audited financial statement of the Issuer made public concurrently with the Annual Disclosure Report.
- (4) Financial information about the Issuer, and about each Obligated Person, shall be prepared in accordance with, as applicable, generally accepted accounting principles, accounting principles applicable to state and local governments and agencies, or for persons whose equity or debt securities are registered with the State, the accounting principles then in effect governing filings of financial information with the SEC. Financial information about Obligated Persons which are public entities shall be prepared in accordance with Financial Accounting Standards Board principles as modified by

Government Accounting Standards Board principles and by the accounting principles then applied by the Minnesota State Auditor, if applicable.

- (F) <u>Amendment of this Section</u>. This Section shall be subject to modification or amendment as provided in Article 9.03 of the Master Indenture. In addition to the requirements and limitations of Article 9.03 of the Master Indenture, no modification or amendment of this Section shall be made unless:
- (1) the amendment or modification is made in connection with a change of circumstance arising from a change of legal requirements, change in law, or change in the identity, nature or status of the Obligated Person(s); and
- (2) this Section, as amended or modified, would have complied with the Rule on the date of issue of the 2011 Bonds, taking into account any subsequent amendments or interpretations of the Rule and any change of circumstances.

The Registrar and Paying Agent and the Issuer may rely in good faith upon an opinion of counsel familiar with the law governing disclosure in connection with municipal securities as to compliance with the requirements of this Section and of the Rule.

Section 4.6 <u>Resignation or Removal of Registrar and Paying Agent.</u> Notwithstanding anything to the contrary contained herein or in the Master Indenture, the Registrar and Paying Agent shall not resign or be removed until a successor Registrar and Paying Agent has been appointed. The Issuer shall promptly (within 30 days) appoint a successor Registrar and Paying Agent upon the resignation or removal and the then serving Registrar and Paying Agent. Any successor Registrar and Paying Agent shall be a financial institution having trust powers and a capital and surplus of not less than \$50,000,000.

Section 4.7 <u>Compliance with DTC Requirements</u>. So long as the 2011 Bonds are held in Book-Entry form at the Depository Trust Company, as Depository, the Registrar and Paying Agent shall comply with the provisions of the Blanket Letter of Representations between the Issuer and The Depository Trust Institution, and shall also comply with the letter from the Issuer to The Depository Trust Institution dated September 10, 2001 and attached hereto as Exhibit C.

### **EXHIBIT A-1**\*

### Form of 2011A Bond

R	<b></b> \$	
	UNITED STATES OF AMERICA	
	STATE OF MINNESOTA	

### MINNESOTA STATE COLLEGES AND UNIVERSITIES

### REVENUE FUND BOND Series 2011A

Interest Rate	<u>Maturity Date</u>	Date of Original <u>Issue</u>	CUSIP
	Registered owner:	Cede & Co.	
	<b>Stated Principal Amount:</b>	DOLLARS	

KNOW ALL MEN BY THESE PRESENTS that Minnesota State Colleges and Universities (the "Issuer"), for value received, acknowledges itself to be specially indebted and promises to pay to the registered owner named above, or registered assigns, but only from the sources specified herein, the Stated Principal Amount specified above on the maturity date specified above, with interest thereon from the date hereof at the annual rate specified above, payable semiannually on April 1 and October 1 in each year, commencing October 1, 2012, to the person or entity in whose name this Bond is registered at the close of business on the fifteenth day (whether or not a business day) preceding the date on which the interest is payable (all subject to the provisions hereof with respect to the redemption of this Bond prior to the maturity date specified above). The interest hereon and, upon presentation and surrender hereof at maturity or upon earlier redemption, the principal hereof, are payable in lawful money of the United States of America, by check or draft issued on each interest payment date by U.S. Bank National Association, in Saint Paul, Minnesota (the "Trustee"), which has been designated as Registrar and Paying Agent for the Revenue Fund Bonds; or at the office of such successor, if any, to said bank as may be designated by the Issuer in accordance with the Master Indenture.

<sup>\*</sup> Revise as necessary if 2011A Bonds are issued as Taxable Build America Bonds.

This Bond shall not be valid or become obligatory for any purpose or be entitled to any security or benefit under the Master Indenture until the Certificate of Authentication hereon shall have been executed by the Registrar and Paying Agent by the manual signature of one of its authorized representatives.

This Bond is one of a Series in the Stated Principal Amount of \$86,000,000, each of like date and tenor except as to registration number, interest, maturity date, redemption privilege, and denomination, issued for the purpose of financing the construction or improvement of dormitory, residence hall, student union, food service or other revenue producing buildings and related facilities located or to be located on the campuses of the Institutions comprising the Minnesota State University System (the "System"). The Revenue Fund Bonds of this Series are issued under authority of, and in strict conformity with, the Constitution and laws of the State of Minnesota, including Minnesota Statutes, Chapter 136F (the "Act"), and under and pursuant to an Amended and Restated Master Indenture of Trust (the "Master Indenture") dated as of June 1, 2009 and entered into between the Issuer and the Trustee and a Series Resolution adopted by the Issuer on January 19, 2011 (the "Series Resolution").

Under the Act and the Master Indenture, the principal of and interest on this Bond are payable solely from and secured by an irrevocable pledge of certain Net Revenues (as defined in the Master Indenture) to be derived by the Issuer from the operation of certain revenue producing Facilities of the System which have been pledged and appropriated to the Debt Service Account in the Issuer's Revenue Fund, on a parity as to both principal and interest with certain other Senior Bonds heretofore or hereafter issued under and pursuant to the Master Indenture, and are further secured by a Reserve Requirement required to be established and maintained in the Debt Service Reserve Account. Such pledge and appropriation is junior and subordinate to the pledge and appropriation of such Net Revenues for the payment of the principal of and interest on certain Outstanding Revenue Fund Bonds of the Issuer. All covenants and provisions made for the payment and security of Revenue Fund Bonds payable from the Debt Service Account are set forth in the Master Indenture which is available for inspection by the registered owner of this Bond at the Issuer's administrative office in St. Paul, Minnesota, and which is incorporated herein by reference.

This Bond is not a general obligation of the Issuer, and the full faith and credit of the Issuer is not pledged for its payment. The Issuer has no taxing authority. This Bond does not constitute a debt or obligation of the State of Minnesota within the meaning or application of any constitutional or statutory limitation or provision.

Revenue Fund Bonds of this Series maturing on or after October 1, 2022 are subject to optional redemption and prepayment upon direction of the Issuer in whole on any date after October 1, 2021 and in part, on any Interest Payment Date thereafter, in Authorized Denominations, at a redemption price equal to the principal amount redeemed plus accrued interest to the date of redemption, without premium.

Revenue Fund Bonds of this Series maturing on October 1 in the years \_\_\_\_ and \_\_\_ are subject to mandatory redemption prior to maturity by mandatory sinking fund installments, and are to be redeemed by lot, at 100% of the principal amount thereof plus accrued interest to the redemption date, on the following dates and in the following principal amounts:

[to be provided]

If, upon the earlier of either (i) the completion of the work planned to be financed by the proceeds of these Revenue Fund Bonds, or (ii) three years from the date of issuance of these, proceeds of these Revenue Fund Bonds remain in the related subaccount in the Capital Expenditures Account in excess of those required to pay then unpaid but incurred capital expenditures, such excess shall be transferred to the Escrow Account and applied to the redemption of these Revenue Fund Bonds, to the extent of the funds so transferred, at their principal amount, plus interest accrued to the redemption date, without premium, on the first day of the next succeeding month for which timely notice of redemption can be given; provided, however, that the three-year limit contained in clause (ii) shall not apply if the Issuer obtains an opinion of bond counsel stating that the delay in the expenditure of proceeds will not cause these Revenue Fund Bonds to lose their tax-exempt status.

In the event of damage to or destruction of any Facility, in whole or part, these Revenue Fund Bonds are subject to redemption in whole or in part at the principal amount thereof plus accrued interest to the date of redemption, without premium, on the first day of any month for which timely notice of redemption can be given, whether or not an Interest Payment Date, from the proceeds of any insurance claim payment or condemnation award or portion thereof not applied to repair, restore or replace the damaged or taken Facility.

Notice of redemption shall be given by first class mail, postage prepaid, mailed not less than 30 days prior to the Redemption Date, to each holder of Revenue Fund Bonds to be redeemed at the address of the holder appearing in the Bond Register. No defect in or failure to give notice by mail to any holder shall affect the validity of the proceedings for redemption of any Revenue Fund Bond held by any holder to which proper notice by mail has been given. If notice by publication is required by law, the Paying Agent shall cause publication to be made in the form and at the time provided by law. All notices of redemption shall state: (i) the Redemption Date; (ii) the Redemption Price; (iii) the principal amount of Revenue Fund Bonds to be redeemed and the identification (and, in the case of partial redemption, the respective principal amounts) of the Revenue Fund Bonds to be redeemed, specifying their CUSIP number, their registration number and Maturity Date; (iv) that on the Redemption Date, the Redemption Price will be due and payable upon each Revenue Fund Bond, and interest will cease to accrue from and after such date (unless, under a redemption conditioned on sufficient funds, such condition is not met); and (v) the place or places where such Revenue Fund Bonds are to be surrendered for payment.

The Revenue Fund Bonds of this Series are issuable only as fully registered Bonds, in Stated Principal Amounts of \$5,000 or any multiple thereof of a single maturity.

As provided in the Master Indenture and subject to certain limitations set forth therein, this Bond is transferable upon the books of the Issuer at the principal corporate trust office of the Trustee, as Registrar and Paying Agent, in Saint Paul, Minnesota, or its successor, by the registered owner hereof, in person or by his attorney, duly authorized in writing, upon surrender hereof together with a written instrument of transfer satisfactory to the Registrar and Paying Agent, duly executed by the registered owner or his duly authorized attorney, and may also be surrendered in exchange for Bonds of other authorized denominations. Upon such transfer or exchange, the Issuer will cause to be issued in the name of the transferee or owner a new Bond or Bonds of the same aggregate Stated Principal Amount, Series, type, maturity, interest rate and terms as the surrendered Bond, subject to reimbursement for any tax, fee or governmental charge required to be paid by the Issuer or the Registrar and Paying Agent with respect to such transfer. The Issuer and the Registrar and Paying Agent shall treat the person in whose name this Bond is registered upon the books of the Issuer as the absolute owner hereof, whether this Bond is overdue or not, for the purpose of receiving payment of or on account of the principal, redemption price or interest and for all other purposes, and all such payments so made to the registered owner or upon his order shall be valid and effectual to satisfy and discharge the Issuer's liability upon this Bond to the extent of the sum or sums so paid, and neither the Issuer nor the Registrar and Paying Agent shall be affected by any notice to the contrary.

IT IS CERTIFIED AND RECITED that all acts, conditions and things required by the Constitution and laws of the State of Minnesota to exist, to happen and to be performed precedent to and in the issuance of this Bond in order to make it a valid and binding special obligation of the Issuer in accordance with its terms, do exist, have happened and have been performed in due form, time and manner as so required; that prior to the issuance of this Bond, the Issuer has provided for the payment of the principal of and interest on this Bond as described herein; and that the issuance of this Bond does not cause the indebtedness of the State or the Issuer to exceed any constitutional or statutory limitation.

	IN V	VITNESS	WHEREO	F, the Issue	r has	caused this Bo	nd to be	e exec	cuted by th	ıe
manua	l or	printed	facsimile	signature	and	countersignati	are of	its	Authorize	ed
Repres	entat	ive, and b	y a manual	imprint or	print	ed facsimile of	its offi	cial s	eal, and ha	as
caused	this	Bond to b	e dated as o	f the date se	et fort	h below.				

]	Dated:
-	[Authorized Representative]
CERTIF	FICATE OF AUTHENTICATION
	This is one of the Revenue Fund Bonds delivered pursuant to the Authorizing on described within.
Ţ	U.S. BANK NATIONAL ASSOCIATION
]	Ву
	Authorized Representative

### **ABBREVIATIONS**

The following abbreviations, when used in the inscription on the face of this Bond, shall be construed as though they were written out in full according to applicable laws or regulations:

TEN COM		as tenants I in common	UNIF GIFT MIN ACT (Cust)	Custodian (Minor)
TEN ENT		as tenants by the entireties	3	
JT TEN	survi not as	as joint tenants right of vorship and s tenants mmon	under Un Minors Act (State)	niform Gifts to

Additional abbreviations may also be used.

### **ASSIGNMENT**

FOR VALUE RECE	EIVED, the undersigned hereby sells, assigns and
transfers unto	
	(Please Print
and hereby irrevocably constitutes a the within Bond on the books kept	Transferee) the within Bond and all rights thereunder and appoints attorney to transfer for registration thereof, with full power of substitution
in the premises.	
Dated:	
	Signature
	Notice: The signature to this
Please Insert Social	assignment must correspond with
Security Number or Other	the name as it appears on the
Identifying Number of	face of this Bond in every
Assignee.	particular without alteration
	or any change whatever.

### **EXHIBIT A-2**

### Form of 2011B Bond

R	\$	
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### UNITED STATES OF AMERICA STATE OF MINNESOTA

### MINNESOTA STATE COLLEGES AND UNIVERSITIES

### REVENUE FUND BOND Taxable Series 2011B

<u>Interest Rate</u>	Maturity Date	Date of Original <u>Issue</u>	CUSIP

Registered owner: Cede & Co.

Stated Principal Amount: \_\_\_\_\_ DOLLARS

KNOW ALL MEN BY THESE PRESENTS that Minnesota State Colleges and Universities (the "Issuer"), for value received, acknowledges itself to be specially indebted and promises to pay to the registered owner named above, or registered assigns, but only from the sources specified herein, the Stated Principal Amount specified above on the maturity date specified above, with interest thereon from the date hereof at the annual rate specified above, payable semiannually on April 1 and October 1 in each year, commencing October 1, 2012, to the person or entity in whose name this Bond is registered at the close of business on the fifteenth day (whether or not a business day) preceding the date on which the interest is payable (all subject to the provisions hereof with respect to the redemption of this Bond prior to the maturity date specified above). The interest hereon and, upon presentation and surrender hereof at maturity or upon earlier redemption, the principal hereof, are payable in lawful money of the United States of America, by check or draft issued on each interest payment date by the U.S. Bank National Association, in Saint Paul, Minnesota (the "Trustee"), which has been designated as Registrar and Paying Agent for the Revenue Fund Bonds; or at the office of such successor, if any, to said bank as may be designated by the Issuer in accordance with the Master Indenture

This Bond shall not be valid or become obligatory for any purpose or be entitled to any security or benefit under the Master Indenture until the Certificate of Authentication

hereon shall have been executed by the Registrar and Paying Agent by the manual signature of one of its authorized representatives.

This Bond is one of a Series in the Stated Principal Amount of approximately \$4,000,000, each of like date and tenor except as to registration number, interest, maturity date, redemption privilege, and denomination, issued for the purpose of financing the construction or improvement of dormitory, residence hall, student union, food service or other revenue producing buildings and related facilities located or to be located on the campuses of the Institutions comprising the Minnesota State University System (the "System"). The Revenue Fund Bonds of this Series are issued under authority of, and in strict conformity with, the Constitution and laws of the State of Minnesota, including Minnesota Statutes, Chapter 136F (the "Act"), and under and pursuant to an Amended and Restated Master Indenture of Trust (the "Master Indenture") dated as of June 1, 2009 and entered into between the Issuer and the Trustee and a Series Resolution adopted by the Issuer on January 19, 2011 (the "Series Resolution").

Under the Act and the Master Indenture, the principal of and interest on this Bond are payable solely from and secured by an irrevocable pledge of certain Net Revenues (as defined in the Master Indenture) to be derived by the Issuer from the operation of certain revenue producing Facilities of the System which have been pledged and appropriated to the Debt Service Account in the Issuer's Revenue Fund, on a parity as to both principal and interest with certain other Senior Bonds heretofore or hereafter issued under and pursuant to the Master Indenture, and are further secured by a Reserve Requirement required to be established and maintained in the Debt Service Reserve Account. Such pledge and appropriation is junior and subordinate to the pledge and appropriation of such Net Revenues for the payment of the principal of and interest on certain Outstanding Revenue Fund Bonds of the Issuer. All covenants and provisions made for the payment and security of Revenue Fund Bonds payable from the Debt Service Account are set forth in the Master Indenture which is available for inspection by the registered owner of this Bond at the Issuer's administrative office in St. Paul, Minnesota, and which is incorporated herein by reference.

This Bond is not a general obligation of the Issuer, and the full faith and credit of the Issuer is not pledged for its payment. The Issuer has no taxing authority. This Bond does not constitute a debt or obligation of the State of Minnesota within the meaning or application of any constitutional or statutory limitation or provision.

Revenue Fund Bonds of this Series are not subject to redemption prior to maturity.

The Revenue Fund Bonds of this Series are issuable only as fully registered Bonds, in Stated Principal Amounts of \$5,000 or any multiple thereof of a single maturity.

As provided in the Master Indenture and subject to certain limitations set forth therein, this Bond is transferable upon the books of the Issuer at the principal corporate

trust office of the Trustee, as Registrar and Paying Agent, in Saint Paul, Minnesota, or its successor, by the registered owner hereof, in person or by his attorney, duly authorized in writing, upon surrender hereof together with a written instrument of transfer satisfactory to the Registrar and Paying Agent, duly executed by the registered owner or his duly authorized attorney, and may also be surrendered in exchange for Revenue Fund Bonds of other authorized denominations. Upon such transfer or exchange, the Issuer will cause to be issued in the name of the transferee or owner a new Bond or Bonds of the same aggregate Stated Principal Amount, Series, type, maturity, interest rate and terms as the surrendered Bond, subject to reimbursement for any tax, fee or governmental charge required to be paid by the Issuer or the Registrar and Paying Agent with respect to such transfer. The Issuer and the Registrar and Paying Agent shall treat the person in whose name this Bond is registered upon the books of the Issuer as the absolute owner hereof, whether this Bond is overdue or not, for the purpose of receiving payment of or on account of the principal, redemption price or interest and for all other purposes, and all such payments so made to the registered owner or upon his order shall be valid and effectual to satisfy and discharge the Issuer's liability upon this Bond to the extent of the sum or sums so paid, and neither the Issuer nor the Registrar and Paying Agent shall be affected by any notice to the contrary.

IT IS CERTIFIED AND RECITED that all acts, conditions and things required by the Constitution and laws of the State of Minnesota to exist, to happen and to be performed precedent to and in the issuance of this Bond in order to make it a valid and binding special obligation of the Issuer in accordance with its terms, do exist, have happened and have been performed in due form, time and manner as so required; that prior to the issuance of this Bond, the Issuer has provided for the payment of the principal of and interest on this Bond as described herein; and that the issuance of this Bond does not cause the indebtedness of the State or the Issuer to exceed any constitutional or statutory limitation.

]	IN W	<b>ITNESS</b>	WHEREO	F, the Issue	r has	caused this B	ond to	be exe	cuted by	y the
manual	or	printed	facsimile	signature	and	countersigna	ture o	f its	Author	rized
Represe	ntati	ve, and by	y a manual	imprint or	printe	ed facsimile o	of its of	ficial s	seal, and	l has
caused t	this E	Bond to be	dated as of	f the date se	et fort	h below.				

Dated:
[Authorized Representative]
CERTIFICATE OF AUTHENTICATION
This is one of the Revenue Fund Bonds delivered pursuant to the Authorizing Resolution described within.
U.S. BANK NATIONAL ASSOCIATION
D <sub>v</sub> ,
By Authorized Representative

### **ABBREVIATIONS**

The following abbreviations, when used in the inscription on the face of this Bond, shall be construed as though they were written out in full according to applicable laws or regulations:

TEN COM		as tenants	UNIF GIFT MIN ACT Custodian
		in common	(Cust)
(Minor	r)		
TEN ENT		as tenants by the entiretie	es ·
JT TEN	surviv	as joint tenants ight of orship and tenants nmon	under Uniform Gifts to Minors Act (State)

Additional abbreviations may also be used.

A-2-5

### **ASSIGNMENT**

FOR VALUE RECE	CIVED, the undersigned hereby sells, assigns and
transfers unto	
	(Please Print
or Typewrite Name and Address of and hereby irrevocably constitutes a	Transferee) the within Bond and all rights thereunder and appoints attorney to transfer
the within Bond on the books kept	for registration thereof, with full power of substitution
in the premises.	
Dated:	
	Signature
	Notice: The signature to this
Please Insert Social	assignment must correspond with
Security Number or Other	the name as it appears on the
Identifying Number of	face of this Bond in every
Assignee.	particular without alteration
-	or any change whatever.

### EXHIBIT B ANNUAL REPORT INFORMATION

The Annual Report Date will be the date that is 210 days after each fiscal year end, commencing with the fiscal year ending June 30, 2011.

- 1. The audited financial statements for the Revenue Fund most recent complete fiscal year.
- 2. The following financial and operating data:
  - a. Revenues
    - Gross Revenues
    - Maintenance and Operations Costs
    - Net Revenues
- b. Facilities
- Repair and Replacement Expenditures
- Costs for New Facilities
- Debt Financed Capital Expenditures (other than for new facilities)
- c. Revenue Fund Bonds
  - Principal Amount of Bonds Outstanding
  - □ Senior Bonds
  - □ Subordinate Bonds
  - Annual Debt Service
  - Senior Bond Principal
  - Senior Bond Interest
  - Subordinate Bond Principal
  - Subordinate Bond Interest
  - Unscheduled Redemptions
  - Senior Bonds
  - Subordinate Bonds
- d. Debt Service Coverage Ratio [Net Revenues divided by annual debt service]
  - Senior Bonds
  - □ Last fiscal year
  - Preceding fiscal year
  - □ Second preceding fiscal year
  - Subordinate Bonds

- Last fiscal yearPreceding fiscal yearSecond preceding fiscal year

### Guarantees e.

- Maximum exposure
- Amount paid in the last fiscal year

### EXHIBIT C



### Blanket Issuer Letter of Representations

[To be Completed by issuer]

### Minnesota State Colleges and Universities

[Name of Issuer]

September	10,	2001
Date	1	

Attention: Underwriting Department — Eligibility The Depository Trust Company 55 Water Street; 50th Floor Mew York, NY 10041-0099

### Ladies and Gentlemen:

This letter sets forth our understanding with respect to all issues (the "Securities") that Issuer shall request be made eligible for deposit by The Depository Trust Company ("DTC").

To induce DTC to accept the Securities as eligible for deposit at DTC, and to act in accordance with DTC's Rules with respect to the Securities, Issuer represents to DTC that Issuer will comply with the requirements stated in DTC's Operational Arrangements, as they may be amended from time to time.

Note:	Very truly yours,
Schedule A contains statements that DTC believes accurately describe DTC, the method of effecting bookentry transfers of securities distributed through DTC, and certain related matters.	Minnesota State Colleges and Universitie  (Issuer)  By: (Authorized Officer's Signature)
Received and Accepted:	Laura M. King, Vice Chancellor - Finance
necessor and neceptor.	(Typewrite Name & Title)
THE DEPOSITORY TRUST SOMPANY	500 World Trade Center, 30 E. 7th Street
	(Street Address)
By Muse Tuber	Saint Paul MN 55101
,	(City) (State) (Zip)
	<u>(651)</u> 649-5778
	(Phone Number)

1961 176

# Student Consultation Letters Summary

Institution	Date of Letter	etter Project Type	Summary
Anoka Ramsey Community College - Coon Rapids	9/28/2010	Health/ Weliness	Anoka-Ramsey Student Government supports the project and has been extensively involved in Revenue Fund project proposal and predesign; Student Government commits to pledge up to \$400,000 of student life dollars; up to \$150,000 from undesignated technology fees; and support the use of funds from the auxiliary services plan.
Bemidji State University	10/15/2010	Residence Hall Renovation	Student government is comfortable with the level of consultation for the project and were actively consulted by the administration, including discussions with the design firm working on the project.
MSCTC - Moorhead	10/15/2010	Health/ Weliness	Student Senate voted to move forward with the Wellness Center project and was satisfied with the level of consultation during the process.
Minnesota State University, Mankato - Residence Hall	10/21/2010	New Residence Hall	Student Senate believes student consultation was consistent with Board Policy and recommends moving forward with the project.
Minnesota State University, Mankato - Student Union	10/21/2010	Student Union Ballroom Renovation	The Student Association believes student consultation for the remodel of the ballroom was followed according to Board policy and recommends moving forward with its completion.
Minnesota State University Moorhead	10/14/2010	Residence Hall Renovation	Student Senate voted unanimously to support the continuation of the bond sale process for this project; the Residence Hall Association supports the renovation of Dahl Hall.
St. Cloud State University	10/1/2010	Residence Hall Renovation	Student Government is satisfied with the level of consultation. The Residence Hall Association approves of the plan to seek bond funding for the renovation of N. Shoemaker and Case/Hill Halls. A Residence Hall Association resolution dated September 13, 2010 was offered in support.
Saint Paul College	10/26/2010	Parking Ramp	Student Senate reached a consensus to go ahead with the plans for the revenue funding of the Parking Ramp on campus.

Tuesday, September 28, 2010

Interim President Jessie Stumpf Anoka-Ramsey Community College 11200 Mississippi Blvd. Coon Rapids, MN 55433

### Dear Jessie:

The Anoka-Ramsey Community College Coon Rapids Campus Student Government has been extensively involved in the 2010 Revenue Fund Capital Project Proposal and predesign discussions. We believe the proposed Health and Wellness Center will greatly benefit the student population for years to come.

To this end, we are firmly committed to a resolution pledging student and Student Government support for the upcoming project. For the finer points, we resolve to:

- Pledge up to \$400,000 of surplus student life dollars towards project planning and construction
- Contribute toward an ongoing fitness and technology replacement plan
- Support for the auxiliary services plan
- Support the use of up to \$150,000 from undesignated technology fees
- Participate in the facilitation of a business plan

We believe the Health and Wellness Center will offer improved student life, as well as develop the fitness potential of the students via a highly useful facility at a very affordable price. We believe these new amenities would largely improve ADA accessibility, reduce over-scheduling by allowing 100% weight/cardio accessibility, add highly requested recreational activities such as the rock wall, and rectify current lack of access for the entire Coon Rapids student body with rooms for alternate fitness, day care, and more.

We believe bringing in new programs and increasing student and public access to athletic facilities will strengthen ties with community, one of our primary goals. In addition, the project creates opportunities for student leaders who will continue to provide guidance for the center through business planning and operational support.

Student Government, with continued involvement and consultation, has resolved to support the Revenue Fund – Health and Wellness Center and is resolved to continue such support throughout the life of the project.

Sincerely,

David Corgan

David Corgan

President - Student Government, Coon Rapids Campus

CC: Michael Seymour - Vice President ARCC



### STUDENT SENATE

Date: October 15, 2010

To: Chancellor James H. McCormick

Minnesota State Colleges and Universities

500 Wells Fargo Place 30 East Seventh Street St. Paul, MN 55101

From: Michael Meehlhause

Student Senate Co-President

Bemidji State University

Re: Revenue Fun Consultation Process

As per MnSCU's student consultation process described in Board Policy section 2.3, I am writing this letter to give an update on the consultation process regarding the Birch Residential Hall renovation here at Bemidji State University. On October 4<sup>th</sup>, students were invited to meet with the university hired architectural firm Bentz, Thompason, and Rietow to discuss the initial plans for the Birch Hall renovation. Students were given a PowerPoint presentation regarding the architectural firm's ideas for renovation, and then were asked to give feedback on the proposal. The firm answered questions that the students had and were very open-minded to student suggestions.

We are comfortable with the level of consultation students have received so far regarding the Birch Hall renovation, and the administration has done an admirable job to make sure student input is received at every phase of this process. As the Birch Hall renovation planning continues, we look forward to continual consultation between the students of Bemidji State and the administration. If you have any questions, please feel free to contact me.

Sincerely,

Michael Meehlhause mmeehlhause@bemidjistate.edu Cell: (763) 614-8863



### STUDENT SENATE

CC: Richard Hanson, President
Lisa Erwin, Vice President of Student Development and Enrollment
Bill Maki, Vice President of Finance
Nancy Erickson, Vice President of Academic Affairs
Andrew Spaeth, State Chair, Minnesota State University Student Association (MSUSA)
Shannah Mulvihill, Director of University and System Relations, MSUSA
Greg Ewig, Director of Real Estate and Facilities Business Support



## M State Student Government Association Moorhead Campus



October 15, 2010

Chancellor James H. McCormick Office of the Chancellor Minnesota State Colleges & Universities Wells Fargo Place 30 7<sup>th</sup> St. E., Suite 350 St. Paul, MN 55101-7804

Dear Chancellor McCormick:

This letter outlines the extensive consultation that the Minnesota State Community and Technical College (M State-Moorhead) Student Government Association received regarding the Wellness Center facility plan and revenue fund project.

At the October 8, 2010 Student Government Association meeting, the senate membership voted to move forward with the proposed Wellness Center. The addition of the Wellness Center to the Moorhead campus would enhance the health and wellness to all of the students on our campus. We know that this will serve the best interests of our current and future M State-Moorhead Students.

The Student Government Association at M State-Moorhead is satisfied with the level of consultation we have received during this facility construction process. The college administration has been available to answer questions regarding the pre-design process from the initial meeting until today. The Student Government Association looks forward to continuing with consultations as we move forward into the design and construction phases. Please feel free to contact me with and questions you have via e-mail.

Sincerely,

Megan Thompson, Student Senate Λdmin Assistant

Megan Thompson2@My.Minnesota.Edu

Megan / Thompson



Chancellor James H. McCormick
Minnesota State Colleges and Universities
500 Welfs Fargo Place
30 East Seventh Street
St. Paul, MN 55101

Dean Chancellor McCormick:

The Minnesota State Student Association is submitting this letter, as requested by MnSCU's student consultation policy, in regards to the remodeling of Minnesota State University, Mankato's Centennial Student Union Ballroom.

The Director of the CSU, Laurie Woodward, provided adequate information in an appropriate time to allow for full comprehension of the project. Director Woodward attended our meetings on several occasions to present materials, after her presentations she thoroughly answered any and all questions the MSSA asked and any further information requested was provided. Invitations to meetings with the construction and design companies were extended and student representatives were in attendance.

The MSSA feels student consultation for the remodel of the CSU Ballroom was followed according to Board Policy and recommends moving forward with its completion. Any questions please do not hesitate to ask, my contact information is printed below.

Sincerely,

Thomas Williams

President

78th Minnesota State Student Association

Centennial Student Union 280

507-389-3241



Chancellor James H. McCormick Minnesota State Colleges and Universities 500 Wells Fargo Place 30 East Seventh Street St. Paul, MN 55101

### Dear Chancellor McConnick:

The Minnesota State Student Association is submitting this letter, as requested by MnSCU's student consultation policy, in regard to the Phase 2 portion of building new residential halls at Minnesota State University, Mankato.

The Director of Residential Life, Cynthia Janney, provided adequate information in an appropriate time to allow for full comprehension of the project. Director Janney attended our meetings on several occasions to present materials, after her presentations she thoroughly answered any and all questions the MSSA asked and any further information requested was provided.

The MSSA feels student consultation for the Phase 2 portion of construction was followed according to Board Policy and recommends moving forward with its completion. Any questions please do not hesitate to ask, my contact information is printed below.

Sincerely,

Thomas Williams

President

78th Minnesota State Student Association

Centennial Student Union 280

507-389-3241

MINNESOTA STATE STUDENT ASSOCIATION

280 CENTENNIAL STUDENT UNION - MANKATO, MIN 56001

TELEPHONE 507-389-2611 (V) - 800-627-3529 - nx - 711 (MR\$/LTY) - FAX 507-389-5207

\*\*\*Alanum Artelford Grand Alberty:

October 14, 2010

Dear Chancellor McCormick,

My name is Jenna Otremba, and I am the President of Minnesota State University Moorhead Residence Hall Association. Thank you for taking time to read this letter.

Last week, Heather Phillips, Director of Housing and Residential Life, came to our meeting to consult with us about the proposed Dahl Hall renovation. The presentation included information about the scope, schedule, and budget, as well as the Revenue Fund bond sale process related to the renovation. This presentation supplemented information that we heard about the proposed Dahl Hall renovation last year. We discussed the upgrades of the lighting, mechanics, and finishes of Dahl. We also talked about the remodeling of the bathrooms, and the plan for new furniture, paint, flooring, doors, and window treatments in the dorm rooms. Another thing we discussed was making Dahl Hall more accessible to people with disabilities — for example making bathrooms more wheel-chair accessible.

We are supportive of the renovation taking place during Summer 2011 and Summer 2012, as it would be a great addition to residential life. RHA's overall reactions were positive. We are very excited to see these renovations over the next two years. We whole-heartedly accept these ideas, and recommend showing the plans to other students, who will be as excited as we are.

Once again, thank you for taking the time to read this. We look forward to the renovations.

Sincerely,

Jenna Otremba, President Residence Hall Association

Minnesota State University Moorhead

Jenna Giembo



October 11, 2010

To whom it may concern,

On Thursday, October 7, 2010, the Minnesota State University Moorhead Student Senate was consulted by Heather Phillips, MSUM's Housing and Residential Life Director, in regards to the revenue fund bond sale schedule for the renovation of Dahl Hall. Student Senate has voted unanimously to support the continuation of the bond sale process. If you have any questions regarding this issue, please feel free to contact me. Thank you!

Sincerely

Allan Branstiter

MSUM Student Senate President

Allan Branstiter 71 6<sup>th</sup> Avenue N Fargo, ND 58102

bransteu@mnstate.edu



# ST. CLOUD STATE

DEPARTMENT OF RESIDENTIAL LIFE

A tradition of excellence and opportunity

720 Fourth Avenue South St. Cloud, MN 56301-4498 Phone (320) 308-2166 Fax (320) 308-5505

October 1, 2010

Chancellor James H. McCormick Minnesota State Colleges and Universities Wells Fargo Place Suite #350 30 Seventh Street East St. Paul, MN 55101

Dear Chancellor McCormick,

On Monday September 13, 2010, Dan Pedersen, the Director of Residential Life at St. Cloud State University, presented information to the members of the Residence Hall Association on the renovation plans for the Shoemaker North residence hall. While the planning is in the bond request phase, the membership of the Residence Hall Association approves the Department of Residential Life's plans to seek funding for these renovation projects. I offer this letter and the attached resolution as evidence of our support.

Sincerely,

Rachel Dzuck

Residence Hall Association, President

Rachel Szuck

St. Cloud State University

# Resolution

Concerning the North Shoemaker renovations consultation

The Residence Hall Association,

Having heard a report from Dan Pedersen regarding the renovation plans for Shoemaker North;

Having discussed the benefits, concerns, and questions about these plans; and

Welcoming the invitation to have RHA representation on the North Shoemaker Renovation Project Committee;

- 1. Expresses its appreciation for being consulted regarding these plans;
- 2. Calls upon the President to draft a letter summarizing the points discussed here;
- 3. Calls upon the President to appoint an RHA representative to the North Shoemaker Renovation Project Committee; and
- 4. Requests that we continue to be updated as the renovation plans progress.

Approved
September 13, 2010

Rachel Dzuck, President

Racuel Szuck

STUDENT GOVERNMENT 720 Fourth Avenue South St. Cloud, MN 56301-4498 tel 320.308.3751

To:

Chancellor James H. McCormick

Minnesota State Colleges and Universities

From:

Amanda E. Bardonner

Student Government President

nent President

Date:

Monday, September 27, 2010

Subject:

Consultation Regarding the Residential Life Facility Plan

MnSCU Board Policy 2.3 calls for student involvement in decision-making when issues have a significant impact on students. This memo outlines the consultation that the St. Cloud State University Student Government received regarding the Residential Life facility plan.

At the September 2, 2010 Student Association meeting a presentation was given regarding the renovation to Shoemaker, Hill and Case Residence Halls. The renovation would provide an updated living experience for students and serves the best interests of our students. Presenter Dan Pederson, Director of Residential Life, gave an overview of the construction plans as well as the bonding request. All information was presented through a handout which was provided for all members.

The Student Association at St. Cloud State University is satisfied with the level of consultation we have received during this facilities construction process. The university administration has been available to answer questions regarding the pre-design process from before the time of the presentation until today. The Student Association looks forward to continuing with consultations as we move forward into the design and construction phases. Please feel free to contact me with any questions you have.

Cc:

Earl H. Potter III, President
Steve Ludwig, VP of Administrative Affairs
Wanda Overland, VP of Student Life and Development
Dan Pederson, Director of Residential Life
Matt Trombley, Student Government Advisor

### Gregory Ewig - Final Consultation Letter

From:

"Lisa Christensen Ext. 1733" < lisa.christensen@saintpaul.edu>

To:

Bill Hansen < Bill. Hansen@saintpaul.edu>, "Thomas Doody - Ext. 1428"

<thomas.doody@saintpaul.edu>, "gregory.ewig@so.mnscu.edu" 

<Thomas.Matos@SaintPaul.edu>

Date:

10/25/2010 3:42 PM

Subject: Final Consultation Letter

CC:

Robert Samon <samonr00@my.saintpaul.edu>

Greetings.

Below is Bob Samon's letter on final consultation. Please let us know if there is any suggestions or if it is good to go.

Thank you, Lisa Christensen

October 26, 2010

Chancellor James H. McCormick Minnesota State Colleges and Universities 500 Wells Fargo Place St. Paul, MN 56001

Dear Chancellor McCormick,

I am writing as a follow up to our initial student consultation letter regarding the parking ramp. On Tuesday, October 19th the Student General Assembly Dr. Donovan Schwichtenberg, President and Bill Hansen, Owners Representative provided updates on changes made to the plans since our October 5<sup>th</sup> General Assembly. This included an update on the reduced cost and size of the project and answered any questions students might have had.

Following the presentation our General Assembly voted on support of the parking ramp. The vote was in favor and the motion to support the ramp inform you that Student Senate have made a decision on the building of the Saint Paul College Parking Ramp, the consensus of the group was to go ahead with the plans for the revenue funding.

Thank you for giving us the time to talk about this and for giving us time to get the answers needed to make this happen.

Please contact me if you have any questions or concerns.

Sincerely,

**Bob Samon** 

President, Saint Paul College Student Senate

# MINNESOTA STATE COLLEGES AND UNIVERSITIES BOARD OF TRUSTEES

### **Agenda Item Summary Sheet**

Committee: Finance and Faci	lities	Date of Meeting: Jan	uary 18, 2011		
Agenda Item: Minnesota State University Moorhead – Hendrix Health Center Lease					
Policy Action	Approval Required by Policy	Other Approvals	Monitoring		
Information					
Cite policy requirement, or explain why item is on the Board agenda: At the June					
2002 Board meeting, the Boa	ard approved (a) leas	ing state property at	Minnesota State		
University Moorhead to the	Minnesota State Univ	versity Moorhead Alu	ımni Foundation		
for a term not to exceed to	en (10) years; (b) co	onstruction, by the F	foundation, of a		
temporary Student Health Se	ervices Building; and	(c) lease-back of the	building to the		
University for a term not to e	exceed ten (10) years,	after which time the	building shall be		

**Scheduled Presenter(s):** Brian Yolitz, Associate Vice Chancellor for Facilities Laura M. King, Vice Chancellor – Chief Financial Officer

July 2012.

razed and the underlying property returned to the University. The university seeks to revise this arrangement and remove the demolition requirement when the lease expires in

**Outline of Key Points/Policy Issues:** When the lease with the university is scheduled to expire in 2012, the Alumni Foundation is required to demolish the building consistent with the Board's terms and conditions contained in the lease and operating agreement. The university, however, wishes to continue using the student health center building, and proposes to relinquish the lease-end demolition requirement and continue operating the facility, integrating it into its campus building inventory. The Alumni Foundation would transfer the building to the university debt free in 2012 at the end of the lease term. The University would continue to use the facility as the student health center for the foreseeable future.

**Background Information:** Hendrix Health Center operates out of a 7,411 sq. ft. stand alone facility that was built in 2002 after the health center staff were forced to move when mold was discovered in its previous location, the basement of Dahl Hall. The health center is located on land leased by the university to the Minnesota State University Alumni Foundation for 10 years.

# BOARD OF TRUSTEES MINNESOTA STATE COLLEGES AND UNIVERSITIES

### **ACTION ITEM**

Minnesota State University Moorhead – Hendrix Health Center Lease

### **BACKGROUND**

At the June 2002 Board of Trustees meeting, the Board approved (a) leasing state property at Minnesota State University Moorhead to the Minnesota State University Moorhead Alumni Foundation for a term not to exceed ten (10) years; (b) construction, by the Foundation, of a temporary Student Health Services Building; and (c) lease-back of the building by the University for a term not to exceed ten (10) years, after which time the building shall be razed and the underlying property returned to the University.

Minnesota State University Moorhead seeks the Board's assent to continue the use of the Hendrix Student Health Center building beyond ten years (July 2012) and remove the demolition obligation from the end of lease requirements.

The Hendrix Student Health Center relocated from the basement of Dahl Hall in 2002, when mold was discovered. The university's initial preference had been to incorporate the student health center into the planned Wellness/Fitness Center. At the time, however, the Wellness/Fitness Center was in the early planning stages, and did not offer a timely solution. The university's interim solution was to arrange construction of an commercial-grade single-story medical/office building to house the Hendrix Student Health Center on campus, which would provide flexibility if the university eventually chose to locate the student health center in the Wellness Center when it was completed. The university proposed using the Minnesota State University Moorhead Alumni Foundation to finance and construct the student health center building and lease it back to the university. Legislative authority in 2000 authorized this type of lease/construction arrangement.

After the Board action in June 2002, Minnesota State University Moorhead entered into a 10-year lease and operating agreement with the Minnesota State University Moorhead Alumni Foundation to lease, construct and operate a student health services building. The lease is scheduled to expire in July 2012.

The current Hendrix Student Health Center building contains approximately 7,411 square feet, and cost approximately \$525,000 to construct. The University pays the Foundation a rental rate of approximately \$10.00 per square foot or \$74,000 per year, to cover the debt service, and sets aside funds for operations and routine maintenance. The building is typical for a commercial-grade medical office building, which included concrete block with a stone finish and standard interior framing.

The lease expiration date is fast approaching, which triggers a demolition requirement that the university would like to revise. Specifically, per precious Board action, upon the lease expiration, the Alumni Foundation is required to demolish the building and give back the land to the university. The university, however, wishes to continue using the building as the student health center after the lease has expired, and proposes to remove the lease-end demolition requirement and continue operating the facility. The Alumni Foundation would transfer the building to the university debt free in July 2012 at the end of the lease term. The University would continue to use the student health center for the foreseeable future.

#### **RECOMMENDED COMMITTEE ACTION:**

The Facilities/Finance Policy Committee recommends that the Board of Trustees adopt the following motion:

The Board of Trustees approves accepting the Hendrix Student Health Center building from the Minnesota State University Moorhead Alumni Foundation at the end of the lease term without requiring the building's demolition. All documents shall be reviewed and approved by the Office of the Chancellor and the Attorney General's Office prior to execution

## **RECOMMENDED MOTION:**

The Board of Trustees approves accepting the Hendrix Student Health Center building from the Minnesota State University Moorhead Alumni Foundation at the end of the lease term without requiring the building's demolition. All documents shall be reviewed and approved by the Office of the Chancellor and the Attorney General's Office prior to execution.

Date Presented to the Board: January 19, 2011

# MINNESOTA STATE COLLEGES AND UNIVERSITIES BOARD OF TRUSTEES

# **Agenda Item Summary Sheet**

<b>Committee:</b> Finance and F	Facilities	Date o	<b>f Meeting:</b> Ja	nuary 18,	2011
Agenda Item: FY2012 Cap	oital Budget Up	date			
Proposed Policy Change	Approvals Required by Policy		Other Approvals	N	Monitoring
x Information					
Cite policy requirement, or 6.5.1, Capital Program Plant and approve a prioritized muguidelines, and final capital	ning, requires th ulti-year capital	ne Board	of Trustees to	establish	criteria for
Scheduled Presenter(s):		•	Chancellor – C te Vice Chance		
	<b>T</b> 771		1	1 4 41	D 1 41

**Outline of Key Points/Policy Issues:** This agenda item is to update the Board on the Capital Budget process currently underway in preparation for the 2012 legislative session.

**Background Information:** Development of the FY2012-2017 Capital Budget began in March 2010 with proposed Capital Budget Guidelines reflecting the Board's focus on support of the system strategic plan, stewardship and improvement of existing physical space as well as incorporating recommendation from the recent legislative audit. The Board approved the final FY2012-2017 Capital Budget Guidelines in May 2010.

As part of the FY2012-2017 capital budget development process, all unmet requirements from FY2010 will be scored along with those FY2012 requirements identified as carryover work in the FY2010-2015 capital budget and new FY2012 needs identified by campuses.

# BOARD OF TRUSTEES MINNESOTA STATE COLLEGES AND UNIVERSITIES

#### **BOARD INFORMATION**

## **FY2012 Capital Budget Update**

#### **BACKGROUND**

Development of the FY2012-2017 Capital Budget began in March 2010 with proposed Capital Budget Guidelines reflecting the Board's focus on support of the system strategic plan, stewardship and improvement of existing physical space as well as incorporating recommendation from the recent legislative audit. The Board approved the final FY2012-2017 Capital Budget Guidelines in May 2010. They are available at: <a href="http://www.finance.mnscu.edu/facilities/capitalbudget/2012/2012official guidelines.pdf">http://www.finance.mnscu.edu/facilities/capitalbudget/2012/2012official guidelines.pdf</a>

The FY2012-2017 Capital Budget Guidelines underscore the Chancellor's and Board's commitment to rightsizing campuses to reflect demographics, improve space utilization, address deferred maintenance backlog and workforce demands, and ensure strong ties between academic programs and planning and capital projects.

During the September 2010 Board of Trustees meeting, it was noted that should a FY2011 capital bonding bill be advanced by the new governor and legislature, the Minnesota State Colleges and Universities system request will be those Board approved requirements from the FY2010-2015 process that remain unmet along with those additional projects supported by the legislature during the session. This totals \$285.1 million and includes:

HEAPR	\$58.0 million
Line time projects (19)	\$214.0 million
System-wide STEM Initiative	\$4.8 million
Legislative projects (2)	\$8.3 million

As part of the FY2012-2017 capital budget development process, all unmet requirements from FY2010 will be scored along with those FY2012 requirements identified as carryover work in the FY2010-2015 capital budget and new FY2012 needs identified by campuses.

## HIGHER EDUCATION ASSET PRESERVATION AND REPLACEMENT

HEAPR is the major source of funding for smaller projects that replace roofs; update heating, ventilating and air conditioning systems; repair building exteriors; renovate building interiors for current functions and programs; abate hazardous materials; and make improvements to comply with building and life safety code. HEAPR has consistently been the first priority for the system. HEAPR appropriations are debt-free to the system as the state pays the entire debt service on general obligation bonds.

The FY2000, 2002, and 2004 capital requests for HEAPR were \$100 million for each biennium and rose to \$110 million per biennium for FY2006, 2008, and 2010. Final appropriations for the last three biennium were \$40 million – FY2006, \$55 million – FY2008, and \$52 million – FY2010.

FY2012 HEAPR project requests will be submitted by campuses in February 2011. Based on previous submissions and knowledge of the backlog of maintenance and repair, HEAPR requests in the \$350 million range are anticipated. We expect to recommend the Board again support a HEAPR requirement in the \$110 million range.

## **MAJOR CAPITAL PROJECTS**

Diverse, cross disciplinary Project Advisory Teams (PAT) will review and score the 32 proposed major projects under consideration for the FY2012-2017 capital budget. These projects include both returning approved projects from 2010 and new projects submitted for the first time. They also include a number of updated and revised proposals from past capital review processes.

			Estimated	Phase II
			FY2012	FY2014
			Costs	Costs
Source	<u>Number</u>	<u>Campuses</u>	(million)	(million)
Prior Board Approved FY2010	19	18	\$225.8	\$128.0
New Submittals	<u>13</u>	<u>13</u>	<u>\$61.8</u>	<u>\$81.0</u>
Total Program Under Review	32	29	\$287.6	\$209.0

As in the past, not all of these projects may be recommended to the Board for FY2012 consideration and approval. As a note, all projects other than HEAPR require the System pay one-third of the debt service on bonds sold, with one-half of that one-third allocated to the campus receiving the project and the other one-half allocated system-wide.

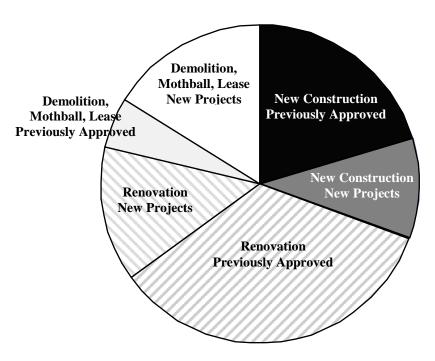
It's important to highlight the significant difference between the previously approved projects and the new submissions. The 13 current new projects are clearly leaner and emphasize renovation and demolition to downsize their overall facilities footprint. These new and revised projects directly reflect the Board's goals of rightsizing and reduction of square footage.

Of note are three projects that were submitted for consideration but ultimately not supported in a previous biennium, and now are being revisited after refinement. Originally, these three projects requested over 145,000 square feet in new construction, 48,500 square feet in renovation, and no demolition. They are now being presented for only 41,700 square feet in new construction, over 121,000 square feet in renovation, and 7,500 square feet of demolition at a \$20 million dollar reduction in total requested appropriations. This shift from new construction towards renovation and downsizing and has been the direction in the past two years.

Capital Budget 2012	Request in Dollars	New Construction Sq ft  Renovatio Sq Ft		Demolition Mothball Lease Sq ft
Previously Approved				
from Board for 2010	\$ 225,808,000	474,717	799,507	121,347
<b>New Projects for 2012</b>	\$ 61,826,000	236,795	319,661	374,258

The chart below indicates scope of all submittals being reviewed for the proposed FY2012 Capital Budget cycle. Again, the aggregate is indicating the rightsizing direction of the Board with more renovation and demolition and less proposed new square footage.





The new square footage in the approved 2010 list is soundly justified as supporting the Board's Strategic Plan by directly dealing with science building requests that reflect the workforce and economic development needs of the state. Approved 2010 projects had 6 major science projects totally \$108 million dollars reflecting workforce needs. Science and allied health needs presented in 2010 accounted for 317,000 square feet, or 67 percent of the total proposed 474,000 new square footage. These spaces have minor square feet (55,000 sq ft) in renovation but the bulk of these spaces must be new square footage due to growth and expansion of programs.

#### **INITIATIVES**

In addition to the major line-item capital projects, smaller "initiative" projects, estimated under \$550,000 each, have been successfully funded in the last three biennia. In July 2010, campuses submitted their initiative project proposals in three categories: science lab renovations, classroom innovation, and energy, a new initiative category. The energy initiative is in response to campuses expressed need for opportunities to directly improve overall energy efficiency and sustainability in areas that do not lend themselves to a major capital project.

Review and analysis by the OOC Facilities Planning staff produced a lean group of projects for scoring this January. At this time, 31 initiative projects totaling \$17.9 million are being brought forwarded for further evaluation and scoring: \$7.3 million in 14 science labs; \$4.6 million in 9 classroom renovations, and \$6 million in 8 energy initiatives. The budget request for three initiatives in these areas in FY2010 was \$12.0 million of which \$3.9 million was funded.

Acquisition of real property has been a part of the Capital Budget request for the last six biennia. Since funding for acquisition without program purpose has only had minor success; the only property acquisitions in this year's review are extremely modest and directly tied to program needs for Metropolitan State University and Winona State University.

#### **NEXT STEPS**

By the January 2011 Board meeting, all major and initiative projects will have been scored by the PAT teams. This review process by teams composed of various disciplines of academic, finance, facilities, technology, student services and geographic regions and type of institution is a unique aspect of the MnSCU capital budget process that has been recognized at the legislature and nationally as a model of sound capital budget development. This process has proven to be both beneficial to the analysis of the projects from the Board's perspective and has also contributed to sharing of different solutions for facilities needs among campus personnel.

Office of the Chancellor staff will review and group the projects by relative scoring and provide this information to the Board prior to the January meeting. A public hearing is scheduled for February 15, 2011, at Wells Fargo Place where college and university presidents are invited to briefly present their projects and respond to comments generated during the evaluation process and from Board members.

The Chancellor's preliminary Capital Budget proposal will be presented to Leadership Council in April 2011, followed by a Board presentation in May with a request for Board approval in June 2011. The Capital Budget must be submitted to Minnesota Management and Budget by June 30, 2011 to begin their review and budget development process. Campus visits by key legislative committee members are expected in the summer and fall of 2011.

Date presented to the Board of Trustees: January 19, 2011

# MINNESOTA STATE COLLEGES AND UNIVERSITIES BOARD OF TRUSTEES

## **Agenda Item Summary Sheet**

<b>Committee:</b> Finance and I	Facilities	Date of Meeting: Ja	inuary 18, 2011
Agenda Item: FY2010 an	nd FY2009 Audited Fina	nncial Statements	
Proposed Policy Change	Approvals Required by Policy	Other Approvals	Monitoring
x Information			
Cite policy requirement, of this Board report is to paudited financial report fo ending June 30th 2010 a statement audits.	present to the Finance c r the Minnesota State (	ommittee of the Board Colleges and Universi	d of Trustees the ties for the year
Scheduled Presenter(s):	Laura M. King, Vice C Colin Dougherty, Asso		

**Outline of Key Points/Policy Issues:** The system wide audit, revenue fund audit, and the thirteen individual college and university audits, received unqualified opinion letters from the respective audit firms. In addition, there were no reported material weaknesses or significant deficiencies in internal control. LarsonAllen LLP remarked this is a notable accomplishment. The opinion letters provide the Board and other users of the financial statements with assurance that the information is accurate and reliable in all material respects.

Fiscal year 2010 operating results yielded significant improvement in financial position at June 30, 2010, with a \$57.1 million net operating revenue surplus, rebounding from a prior year net operating revenue loss of \$9.3 million.

**Background Information:** The financial statements were prepared by the Finance Division of the Office of the Chancellor with the assistance of the campus Finance departments and have been audited by the firm of LarsonAllen LLP.

# BOARD OF TRUSTEES MINNESOTA STATE COLLEGES AND UNIVERSITIES

#### **BOARD INFORMATION**

#### FY2010 and FY2009 Audited Financial Statements

#### BACKGROUND

The purpose of this Board report is to present to the Finance and Facilities committee of the Board of Trustees the audited, consolidated financial statements for the Minnesota State Colleges and Universities for the years ending June 30, 2010 and 2009. These financial statements were prepared by the Finance division of the Office of the Chancellor with the assistance of the campus Finance departments and have been audited by the firm of LarsonAllen LLP. This is the first year of a three year contract with LarsonAllen, Ltd. as the system auditor. These statements were presented to the Audit Committee by the Finance division and LarsonAllen LLP, at the November 17, 2010 Audit Committee meeting.

#### **AUDIT RESULTS**

The system wide audit, revenue fund audit, and the thirteen individual college and university audits, received unqualified opinion letters from the respective audit firms. In addition, there were no reported material weaknesses or significant deficiencies in internal control. LarsonAllen LLP remarked this is a notable accomplishment. The opinion letters provide the Board and other users of the financial statements with assurance that the information is accurate and reliable in all material respects.

The three external audit firms, LarsonAllen LLP; Kern DeWenter Viere, Ltd, and Baker Tilly Virchow Krause, LLP; presented their respective results of audits, including audit opinions, internal control matters and other required communications at the November 17, 2010, Audit Committee meeting. In addition, the three audit firms communicated results of internal control assessments in writing to the Board of Trustees.

Substantial progress was also reported on the two prior year significant internal control deficiencies: both deficiencies have been addressed and resolved. These prior year issues were related to system-wide technology data security and the timely reconciliation of local bank accounts for several colleges. A "significant deficiency" is an internal control deficiency or combination of deficiencies that based on auditor judgment may have more than a remote likelihood of failing to prevent or detect a misstatement that is more than inconsequential to the financial statements. It is a commendable achievement that no significant deficiencies were identified throughout the fiscal year 2010 audit process.

The Revenue Fund and thirteen individual college and university financial statements have been incorporated into the consolidated system wide financial statements along with the financial statements of the unaudited colleges. The Audit Committee members spent considerable individual time reviewing the various annual financial reports prior to the formal meeting. The two hour formal Audit Committee meeting generated good discussion based on Trustees' questions. The Audit Committee recommended release of the audited statements, a motion that was approved by the full Board of Trustees at the November 18, 2010 meeting.

All audited financial reports may be viewed on the system's website at: <a href="http://www.finance.mnscu.edu/accounting/financialstatements/index.html">http://www.finance.mnscu.edu/accounting/financialstatements/index.html</a>

#### **INFORMATION**

The system wide financial report for fiscal years 2010 and 2009 is presented in accordance with Statement No. 35 Basic Financial Statements – and Management's Discussion and Analysis – for Public Colleges and Universities as established by the Governmental Accounting Standards Board (GASB). The system's financial information is presented in one column form as a "Business Type Activity". The resources are still governed by the governmental fund based principles and continue to be accounted for in the general, special revenue, enterprise, agency, and revenue funds. Fund level information can be found in the financial statement supplemental schedules contained in a separate report (unaudited) titled "Supplement to the Annual Financial Report for the year ended June 30, 2009." This supplemental report also contains financial statements for each college and university.

All university foundations plus the Century College Foundation and Fergus Area College Foundation are separately included in the related institutions' financial reports and the system's financial report. Reporting standards require the inclusion of component entities if found to be "significant" to the primary organization. The foundations and their auditors are very cooperative in adjusting their audit schedules in order to conform to the system's financial reporting audit schedule.

# **Summary of Financial Results**

Fiscal year 2010 operating results yielded significant improvement in financial position at June 30, 2010, with a \$57.1 million net operating revenue surplus, rebounding from a prior year net operating revenue loss of \$9.3 million.

- Net assets increased \$179.6 million or 11.6 percent; most of the increase was due to fiscal year 2010 capital appropriation revenue of \$119.8 million that funded capital asset investment, preservation and replacement.
- Income before other revenues, expenses, gains or losses, also termed "net operating revenue", increased from a negative \$9.3 million in fiscal year 2009 to a surplus of \$57.1 million in fiscal year 2010. This net operating revenue surplus is the net of

- \$1,859.6 million of operating and non-operating revenues less \$1,802.5 million of operating and non-operating expenses.
- Capital appropriation revenue of \$119.8 million plus other capital asset related revenue combined with the \$57.1 million net operating revenue surplus and generated a change in net assets of \$179.6 million, a significant increase from the \$106.8 million change in net assets generated in fiscal year 2009.

#### **Consolidated Statements of Net Assets**

The primary driver of change within the Statements of Net Assets between June 30, 2010 and 2009 is capital asset development and renewal activity related to the system's 26 million plus square feet of academic and administrative buildings.

- New construction in progress of \$192.3 million was the primary factor increasing the capital assets balance, net of depreciation, by \$126.6 million.
- Capital asset financing came primarily from \$119.8 million of capital appropriation and \$27.5 million of new long-term debt.
- Net assets (e.g., net worth) increased \$179.6 million including a \$90.6 million increase in net assets invested in capital assets, net of related debt.

# Consolidated Statements of Revenues, Expenses and Changes in Net Assets

Fiscal year 2010 operating expenses of \$1,802.5 million averaged \$4.9 million per day when divided by 365 days. Looking at the operating expense number in relation to liquid assets, the system's \$686.5 million of unrestricted cash and equivalents plus unrestricted investments would be adequate to cover approximately 4.6 months of expenses, an improvement of 0.4 months from fiscal year 2009.

- Revenue sources funding operations included \$614.2 million of state appropriation; \$756.3 million of student payments, net of scholarship allowance; \$447.7 million of federal and state grants; and \$41.4 million of other revenue.
- Expenses supporting operations included \$1,237.7 million of compensation, \$207.3 million of purchased services (utilities, enterprise and other IT support, etc.), \$92.2 million of supplies, \$88.4 million of depreciation and other expenses of \$176.9 million.

# Measuring, Monitoring and Improving Financial Health: Composite Financial Index (CFI) and Financial Health and Compliance Indicators

#### What is CFI?

The Composite Financial Index calculation uses four financial ratios and assigns a specific weighting to each factor in computing a single, composite measure of financial health. The CFI methodology is contained within the *Strategic Financial Analysis for Higher Education* (Sixth Addition), jointly developed and sponsored by the firms of

Prager, Sealy & Co., LLC, KPMG LLP and BearingPoint, Inc. This CFI calculation methodology is also used by the Higher Learning Commission as a gauge of member institutions' financial health. Without detailing the actual calculation methodology, financial ratio values are converted into strength factors which in turn are weighted to allow summing of the four components into a single, composite value.

The *primary reserve ratio* and *viability ratio* are measures of financial condition based on expendable net assets found on the Statement of Net Assets with each weighted 35 percent in the composite calculation. The *net operating revenues ratio* and *return on net assets ratio* are measures of financial performance based on results contained within the statements of revenues, expenses, and changes in net assets and are weighted 10 percent and 20 percent, respectively.

Institutions may have differing values across the four component ratios but still have equivalent overall financial health as indicated by similar composite scores. This approach allows easy comparisons of relative financial health across different institutions. Looking at the composite scores, *Strategic Financial Analysis for Higher Education* suggests a composite value of 1.0 is equivalent to very little financial health, in the for-profit world it could perhaps be viewed as a "going-concern" threshold value, while a composite value of 3.0 is considered to signify relatively strong financial health, an organization with moderate capacity to deal with adversity or invest in innovation and opportunity. CFI scores greater than 3.0 represent increasingly stronger financial health.

# Is CFI new to the System?

The System started using CFI as an internal measure of financial health about six years ago. The CFI is also now a part of the Accountability Dashboard overseen by the Board of Trustees. The CFI is now included in the system procedure, "Financial Health and Compliance Indicators", as a key metric for monitoring financial performance of each college and university. Colleges and universities incorporate CFI and other measures as deemed pertinent, including non-financial information, to prepare an annual "Financial Trends and Highlights" presentation. Audited colleges and universities present this annual assessment to the Vice Chancellor, CFO, as part of the external audit exit meeting. Colleges not subject to external audit present the same assessment at one of several meetings with the Vice Chancellor, CFO, where college leadership for 3 – 5 colleges plus system office finance personnel meet using a round-table discussion format. These have proven to be good learning and sharing opportunities.

November's Audit Committee meeting included a high-level discussion of CFI, and the System's Annual Financial Report for the Years Ended June 30, 2010 and 2009 included much of the CFI information that follows within the Management Discussion and Analysis.

# How does the System's financial health compare to other public institutions?

The FY 2009 values in the Composite Financial Index (CFI) Comparisons table below are computed from ratio values contained in *Moody's Fiscal Year 2009 Public College and University Medians* report and as such represent median values for 220 public colleges and universities rated (in whole or in part) within Moody's public college and university portfolio. Fiscal year 2010 public college and university financial data is not

available as yet. Rated components range from large state higher education systems to small public colleges and universities. Ratings may also be for a segment of a system or institution such as the System's Revenue Fund, which is falls within the "Aaa" rating below.

The letter-based credit rating designations in the CFI comparison table below are defined and used by Moody's Investors Services. All ratings denote creditworthiness relative to other U.S. municipal or tax-exempt issuers or issues. The relative credit worthiness is: Aaa = highest quality; minimal credit risk, Aa = high quality; very low credit risk, A = upper medium grade; low credit risk.

The System's and Revenue Fund's weighted components' and composite values are compared below with those of the various rating categories extracted from the Moody's median report. Required calculations have been made by the System using four specific Moody's median financial ratio values for each rating category and for the population as a whole. This information should only be used as an approximate indicator of the System's financial health relative to the financial health of other public colleges and universities. The System's individual colleges and universities show a similar range of composite values.

Financial Performance Measure										
Financial	FY10 System & Moody's 2009 Public College/University medians – Conto Weighted Values and Composite Financial Index (CFI					erted				
Performance Measure	System	Revenue Fund only	All	Aaa	<u>Aa1</u>	<u>Aa2</u>	<u>Aa3</u>	<u>A1</u>	<u>A2</u>	<u>A3</u>
Primary Reserve	0.70	2.42	1.00	2.03	1.34	1.11	1.21	0.97	0.74	0.37
Viability	0.84	0.36	0.66	1.59	1.13	0.88	0.79	0.42	0.33	0.22
Net Operating Revenue	0.48	1.80	0.23	0.59	0.47	0.23	0.16	0.13	0.23	(0.10)
Return on Net Assets	1.19	0.80	0.29	(0.20)	(0.20)	0.20	0.33	0.36	0.49	(0.30)
CFI	3.21	5.38	2.18	4.01	2.75	2.42	2.49	1.88	1.78	0.46
The shaded cells link System values to the closest value(s) within a credit rating category										

- The System ratios include the General Funds, Revenue Funds, Special Revenue Funds, Enterprise Funds, Agency Funds, and 9 Foundations deemed to be material.
- Consistent with Moody's underlying ratios, the System's individual and composite (CFI) values include component units as reported in the Consolidated Financial Statement. Component units increased CFI from 3.09 to 3.21 due primarily to the foundations' collective realized and unrealized gains on investment. See *Combining Minnesota State Colleges' and Universities' Foundations Statements of Activities*.
- Moody's data includes 220 separate organizations.

## **Summary ratios for FY2010 and FY2009**

The system-wide financial ratios and other measures presented below are generally consistent with prior years' presentations. The focus this year is on the four financial ratios used in computing CFI. The "National Median" data is taken from *Moody's Fiscal Year 2009 Public College and University Medians* report. All System ratios are computed using financial data taken from the accrual financial statements. *Note: Higher values are deemed better for all ratios presented.* The *Supplement to the Annual Financial Report* may be examined to view individual college and university financial statements (http://www.finance.mnscu.edu/accounting/financialstatements/yearendstatements/index.html).

Moody's national data population includes a wide range of rated public institutions, including Research I institutions, but does not include two-year colleges (except for those included in a system) and so is not strictly comparable in all respects to the Minnesota State Colleges & Universities system.

The fiscal year 2010 CFI of 3.21 improved from fiscal year 2009's CFI of 1.62. These ratios represent Moody's ratings of Aaa to Aa1 for 2010, much improved from A3 for 2009.

The following table provides reference benchmarks for individual components of the CFI for achieving a total CFI score of 3.0, a sign of good financial position but with additional room for improvement.

	<u>Weight</u>	<u>Benchmark</u>	System
Primary Reserve – resource availability	35%	1.05	0.70
Viability – <i>debt coverage</i>	35%	1.05	0.84
Net Operating Revenue – surplus or deficit	10%	0.30	0.48
Return on Net Assets – asset stewardship	<u>20%</u>	<u>0.60</u>	<u>1.19</u>
Composite Financial Index (CFI)	100%	3.0	3.21

## Ratio Variability across Colleges and Universities

There is considerable variability in individual CFI financial ratio values across the 32 colleges and universities. The following tables, which exclude foundations, highlight the broad range in the results:

	<u>High</u>		Low		Median
Primary Reserve – resource availability	1.24		0.12		0.54
Viability – <i>debt coverage</i>	3.50		0.23		0.81
Net Operating Revenue – surplus or deficit	1.00		(0.10)		0.46
Return on Net Assets – asset stewardship	2.00		0.26		1.28
Composite Financial Index (CFI)	6.66		0.97		3.21
Midpoint of Quartiles	<u>1st</u>	<u>2nd</u>	<u>3rd</u>	<u>4th</u>	
Primary Reserve – resource availability	0.24	0.44	0.65	1.00	
Viability – <i>debt coverage</i>	0.43	0.74	1.08	2.48	
Net Operating Revenue – surplus or deficit	(0.01)	0.28	0.55	0.83	
Return on Net Assets – asset stewardship	0.57	1.08	1.45	1.84	
Composite Financial Index (CFI)	1.63	2.83	3.73	5.53	

#### **Other Financial Measures**

There are additional financial metrics which are used to measure, monitor, and improve the financial condition of each college and university. A new system procedure, "Financial Health and Compliance Indicators" defines the purpose and process for performing important, on-going analysis of financial condition. The procedure also includes required action if certain performance levels are not achieved.

The Board required reserve ratio below compares general fund cash-basis operating revenues to that portion of the general fund's end-of-year cash balance that has been designated as a special reserve amount. The system-wide figure of 6 percent for fiscal year 2010 represents a reserve balance of \$81.7 million, an increase of 1 percentage point, or \$9.9 million, from fiscal year 2009.

In fiscal year 2010, 6 of the system's 32 colleges and universities generated negative net operating revenues using a generally accepted accounting principles measurement; this compares to 15 colleges and universities in fiscal year 2009. However it should also be noted that the consolidated net operating revenue improved dramatically from a negative \$9.3 million in fiscal year 2009 to a positive \$57.1 million in fiscal year 2010. Of the 6 colleges and universities with negative net operating revenue in fiscal year 2010, all 6 also had negative net operating revenue in fiscal years 2009 and 2008. Ongoing operating deficits negatively impact the ability of these institutions to maintain normal operations under adverse economic circumstances and to implement new strategic initiatives. Negative unrestricted net assets generally indicate a college or university has experienced ongoing operating deficits. A Board reserve at less than 3 percent can also be an indicator of poor financial condition.

	<u>FY2010</u>		<b>FY2009</b>		<u>FY2008</u>	
	#	<u>%</u>	#	<u>%</u>	<u>#</u>	<u>%</u>
Net operating revenue loss*	6	19%	15	47%	19	59%
Negative unrestricted net assets	0	0%	1	3%	1	3%
Board reserves below 3%	1	3%	2	6%	2	6%

<sup>\*</sup> As shown in financial statements on line titled "Income (loss) before other revenues, expenses, gains, or losses."

#### TRENDS IN FINANCIAL AID

In fiscal year 2010, there was significant growth in financial aid awards to Minnesota State Colleges and Universities students. Total dollars of financial aid reached \$1.2 billion, an increase of \$238 million or 25 percent, compared to fiscal year 2009. Additional key metrics related to changes from 2009 to 2010 in financial aid are:

- The number of financial aid recipients grew by 22,000, or 15 percent, to more than 166,000 students, during this same period.
- Fully 60 percent of all credit students now receive financial aid, up from 56% in 2009. Of this group more than half received more than one type of financial aid (grant, scholarship, loan, or work study).

- Grants were received by 40 percent of students in 2010.
- Grant awards increased by \$114 million, or 41 percent, most of which was increases in federal Pell grants.
- Student borrowing increased by \$117 million, or 19 percent, most of which was increases in federal loans.
- The number of students that borrowed increased by almost 15,000, or 15 percent, with 40 percent of students borrowing in 2010.
- The average award for all types and sources of aid increased by 8 percent, from \$6,752 in 2009 to \$7,274 in 2010.

Compared to 2003, total financial aid awards increased 127 percent, from \$533 million to \$1.2 billion, in 2010. Other noteworthy changes over the past eight years include;

- This growth came from both loans and grants, with approximately 2/3 coming in the form of loans and 1/3 coming in the form of grants.
- The number of financial aid recipients increased by 38 percent while total system headcount enrollment grew by 19% since 2003.
- The total amount of borrowing increased by 149 percent from \$301 million to \$749 million since 2003.
- The average loan from all sources increased by 53 percent from \$4,441 to \$6,788 since 2003
- The average award for all types and sources of aid increased by 64 percent, from \$4,433 in 2003 to \$7,274 in 2010.

These trends represent a growing dependence by our students on loans and grants to fund their education. In turn, these trends represent a growing dependence by Minnesota State Colleges and Universities on financial aid as a means to achieve its mission to enable the people of Minnesota to succeed by providing the most accessible, highest value education in the nation.

In 2003, the financial aid allowance was \$172 million, or about 23% of total revenue. In 2010, the financial aid allowance was \$356 million, more than double the 2003 level, and about 29% of total revenue, a full 6 percentage point increase.

#### CONCLUSION

The Minnesota State Colleges and Universities System maintained a relatively strong financial position in fiscal year 2010, as measured by the \$57.1 million net operating revenue surplus and the \$179.6 million increase in net assets, despite a \$48.2 million reduction in state appropriation funding. This performance reflects the strong financial management exercised by the system's leadership team and the continued strong investment in capital assets. The leadership team continues to maintain its focus on

aggressively managing costs to deliver efficient and effective services to our students. The current weak economy is providing both challenges and opportunities. The system is enjoying unprecedented enrollment as more citizens are pursuing their education and job enhancing skills during these difficult economic times. The system continues to remain dependent on the state's support in order to maintain affordability and access for these students. The state's continued support is more critical now than ever as we educate Minnesota's workforce and fundamental participants of our state's economy.

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