

MINNESOTA STATE COLLEGES AND
UNIVERSITIES*
ARTICULATION AGREEMENT
BETWEEN

NORTH HENNEPIN COMMUNITY COLLEGE
AND
MINNESOTA STATE UNIVERSITY MOORHEAD

*The Board of Trustees of the Minnesota State Colleges and Universities is authorized by Minnesota Statutes, Chapter 136F to enter into Agreements and has delegated this authority to colleges and universities.

This Agreement is entered into between **North Hennepin Community College** (hereinafter sending institution), and **Minnesota State University Moorhead** (hereinafter receiving institution). This Agreement and any amendments and supplements, shall be interpreted pursuant to the laws of the State of Minnesota.

The sending institution has established an **Associates of Applied Science in Marketing** (hereinafter sending program), and the receiving institution has established a **Bachelor of Science in Project Management** (hereinafter receiving program), and will facilitate credit transfer and provide a smooth transition from one related program to another. It is mutually agreed:

Admission and Graduation Requirements

- A. The receiving institution's admission and program admission requirements apply to both direct entry students and to students who transfer under this agreement.
- B. Students must fulfill the graduation requirements at both institutions.
- C. Students must complete the entire sending program and meet the receiving institution's admission requirements for the agreement to apply.

Transfer of Credits

- A. The receiving institution will accept **60 credits** from the sending program. A total of **61 credits** remain to complete the receiving program.
- B. Courses will transfer as described in the attached Program Articulation Table. For system institutions, once the courses are encoded, they will transfer as described in the Transferology Audit.

Implementation and Review

- A. The Chief Academic Officers or designees of the parties to this agreement will implement the terms of this agreement, including identifying and incorporating any changes into subsequent agreements, assuring compliance with system policy, procedure and guidelines, and conducting a periodic review of this agreement.
- B. This Articulation Agreement is effective on **01/15/2021** and shall remain in effect until the end date of **01/15/2026** or for five years, whichever occurs first, unless terminated or amended by either party with 90 days prior written notice.
- C. The college and university shall work with students to resolve the transfer of courses should changes to either program occur while the agreement is in effect.
- D. This Articulation Agreement will be reviewed by both parties beginning **07/15/2025** (within six months of the end date).
- E. When a student notifies the receiving institution of their intent to follow this agreement, the receiving institution will encode course waivers and substitutions.

PROGRAM ARTICULATION TABLE

	College (sending)	University (receiving)
Institution	North Hennepin Community College	Minnesota State University Moorhead
Program name	Marketing	Project Management
Award Type (e.g., AS)	AAS	BS
Credit Length	60	120
CIP code (6-digit)	52.1401	52.0211
Describe program admission requirements (if any)		

Instructions

- List all required courses in both academic programs.
- MnTC goal areas transfer to the receiving institution according to the goal areas designated by the sending institution.
- Do not indicate a goal area for general education courses that are not part of the MnTC.
- For restricted or unrestricted electives, list number of credits.
- Credits applied: the receiving institution course credit amount may be more or less than the sending institution credit amount. Enter the number of credits that the receiving institution will apply toward degree completion.
- Show equivalent university-college courses on the same row to ensure accurate DARS encoding.
- Equiv/Sub/Wav column: If a course is to be encoded as equivalent, enter Equiv. If a course is to be accepted by the university as a "substitution" only for the purposes of this agreement, enter Sub. If a course requirement is waived by the receiving institution, enter Wav. If a course is to be accepted by the university as a MnTC goal area, restricted elective or unrestricted elective, leave the cell blank.

(To add rows, place cursor outside of the end of a row and press enter.)

SECTION A - Minnesota Transfer Curriculum-General Education

College (sending)			University (receiving)			
course prefix, number and name	Goal(s) ¹	Credits	course prefix, number and name	Goal(s) ¹	Credits Applied	Equiv/ Sub/ Wav
Minnesota Transfer Curriculum-General Education						
ENGL 1200 Gateway College Writing OR ENGL 1201 College Writing I	1	4	ENGL 101 English Composition	1B	4	Equiv
ENGL 1202 College Writing II	1	2	GOAL 1B	1B	2	
COMM 1010 Fundamentals of Public Speaking	1	3	COMM 100 Speech Communication	1A	3	Equiv
ECON 1060 Principles of Economics Macro	5, 8	3	ECON 204 Principles of Econ II: Macro	5, 8	3	Equiv
ECON 1070 Principles of Economics Micro	5	3	ECON 202 Principles of Econ I: Micro	5	3	Equiv
2 Courses from at least two Goal Area 2, 3, 4, 6, 7, 9, and/or 10		5	Goal Area 2, 3, 4, 6, 7, 9, and/or 10		5	
<i>Recommended: MATH 1150 College Algebra*</i>	4	(3)	<i>MATH 127 College Algebra</i>	4	(3)	Equiv
MnTC/General Education Total		20				

Special Notes: * This course is recommended because it is a requirement of the Project Management major. MSUM will accept other MnTC credits and will transfer the same number of credits and goal areas as NHCC awards.

SECTION B - Major, Emphasis, Restricted and Unrestricted Electives or Other

¹ MnTC goal areas transfer to the receiving MnSCU college/university according to the goal areas designated by the sending college/university

(pre-requisite courses, required core courses, required courses in an emphasis, or electives (restricted or general) within the major). Restricted electives (in Major) fulfill a specific requirement within a major. Example A: "Chose two of the following three courses;" Example B: A Biology degree may require 40 science credits (20 credits of required courses + 20 credits of listed related courses, such as botany, genetics, sociobiology, etc. which students can select).

Major, Emphasis, Restricted, Unrestricted Electives or Other Courses				
ACCT 2111 Financial Accounting	4	ACCT 230 Principles of Accounting I	4	Equiv
BUS 2600 Principles of Marketing	3	MKTG 270 Principles of Marketing	3	Equiv
BUS 2200 Principles of Management	3	MGMT 260 Principles of Management	3	Equiv
BUS 1300 Legal Environment of Business	3	ACCT 280 Legal Environment of Business (Elective)	3	Equiv
CIS 1101 Business Computer Systems I	3	Elective	27	
BUS 1100 Intro to Business	3			
BUS 1110 Human Relations & Professional Skills	3			
BUS 1220 Effective Supervision	3			
BUS 1610 Consumer Behavior	4			
BUS 1620 Advertising & Sales Promotion	3			
BUS 1630 Professional Sales & Management	4			
BUS 1810 Entrepreneurship	4			
Major, Emphasis, Unrestricted Electives Total	40	Total College Credits Applied (sum of sections A and B)	60	

Special Notes:

SECTION C - Remaining University (receiving) Requirements

	course prefix, number and name	Credits
	Remaining MnTC/ Gen Ed/ LASC Goal Area Requirements*	19
	MATH 234 Probability & Statistics (Goal 4)	3
	OM 380 Methods Improvement	3
	OM 482 Planning and Implementation	3
	OM 395 Computer Applications for Technologists	3
	OM 470 Purchasing & Sourcing Management	3
	OM 482 Quality Management	3
	OM 483 Cost Analysis	3
	PMGT 300 Project Management & Scheduling	3
	PMGT 301 Customer Relationship Management OR	3
	PMGT 433 Dale Carnegie Skills for Success	
	PMGT 385 Process Leadership	3
	PMGT 400 Adv Project Management, Risk & Liability	3
	PMGT 401 Consulting OR	3
	MGMT 371 Intro to Business Analytics OR	
	OM 472 Logistics Management & Network Design	3
	PMGT 456/ MGMT 456 Project Management in Business	
	PMGT 492 Project Management Capstone	3
	OM 496 Internship OR	3
	BUS 480 Dragon consulting	
	**MATH 127 College Algebra	(3)
	Total Remaining University Credits²	64

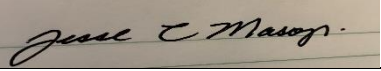

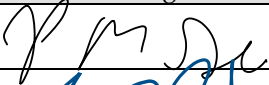




Special Notes: * Students should take LASC courses that cover more than one goal area if possible. Goal areas must be met and 42 MnTC/ LASC credits earned. ** This is a required course for the program. It must be taken if not taken above.

SECTION D - Summary of Total Program Credits

College (sending) Credits		University (receiving) Requirements	
MnTC/General Education	20		
Major, Emphasis, Unrestricted Electives or Other	40		
Total College Credits	60	Total College Credits Applied	60
		Remaining credit to be taken at the university (receiving institution)	64
		Total Program Credits	124

Special Notes, if any:

² At least 40 of the required credits for the baccalaureate degree shall be at the upper-division level. If a lower division course is shown as equivalent to an upper division course, check with the university to determine if it will count toward the 40 required credits of upper division.

College	Name	Signature	Date
Chief Academic Officer	Jesse Mason, Provost		02-03-2021
Academic Dean	Nerita Hughes		02/03/2021
Title			
University	Name	Signature	Date
Department Chairperson	Pam McGee		
Academic Dean	Josh Behl		6/9/21 
Chief Academic Officer	Arrick Jackson		6/9/21
DARS Encoder	Jolene Richardson		6/9/21
Date when equivalencies were verified/encoded in DARS by the receiving MnSCU institution.			