

**MINNESOTA STATE COLLEGES AND
UNIVERSITIES*
TRANSFER AGREEMENT
BETWEEN**

**ANOKA-RAMSEY
COMMUNITY COLLEGE
AND
SAINT MARY'S UNIVERSITY OF MINNESOTA**

*The Board of Trustees of the Minnesota State Colleges and Universities is authorized by Minnesota Statutes, Chapter 136F to enter into Agreements and has delegated this authority to colleges and universities.

This Agreement is entered into between **ANOKA-RAMSEY COMMUNITY COLLEGE (ARCC)** (hereinafter sending institution), and **SAINT MARY'S UNIVERSITY OF MINNESOTA (SMUMN)** (hereinafter receiving institution). This Agreement and any amendments and supplements, shall be interpreted pursuant to the laws of the State of Minnesota.

The sending institution has established an **Associate of Applied Science in Business: Management/Marketing** (hereinafter sending program), and the receiving institution has established a **Bachelor of Science in Business Administration – Marketing Specialization** (hereinafter receiving program), and will facilitate credit transfer and provide a smooth transition from one related program to another. It is mutually agreed:

Admission and Graduation Requirements

- A. The receiving institution's admission and program admission requirements apply to both direct entry students and to students who transfer under this agreement.
- B. Students must fulfill the graduation requirements at both institutions.
- C. Students must complete the entire sending program and meet the receiving institution's admission requirements for the agreement to apply, including grade requirements for courses and an overall GPA requirement.

Transfer of Credits

- A. The receiving institution will accept **60 credits** from the sending program. A total of **60 credits** remain to complete the receiving program.
- B. Courses will transfer as described in the attached Program Transfer Table. For system institutions, once the courses are encoded, they will transfer as described in the "Transferology" audit.

Implementation and Review

- A. The Chief Academic Officers or designees of the parties to this agreement will implement the terms of this agreement, including identifying and incorporating any changes into subsequent agreements, assuring compliance with system policy, procedure and guidelines, and conducting a periodic review of this agreement.
- B. This Transfer Agreement is effective on 06/01/23 and shall remain in effect until 06/01/28 or for five years, whichever occurs first, unless terminated or amended by either party with 90 days prior written notice.
- C. The college and university shall work with students to resolve the transfer of courses should changes to either program occur while the agreement is in effect.
- D. This Transfer Agreement will be reviewed by both parties beginning 01/01/28 (within six months of the end date).
- E. When a student notifies the receiving institution of their intent to follow this agreement, the receiving institution will encode course waivers and substitutions.

PROGRAM TRANSFER TABLE

Check if the sending program ___ or receiving program ___ is new.		
	College (sending)	University (receiving)
Institution	Anoka-Ramsey Community College	Saint Mary's University of Minnesota
Program name	Business: Management/Marketing	Business Administration – Marketing Specialization
Award Type (e.g., AS)	AAS	BS
Credit Length	60	120
CIP code (6-digit)	52.9999	52.1401
Describe program admission requirements (if any)		An official transcript issued to Saint Mary's University with a minimum of 30 semester credits including a basic English Composition course.

Instructions

- List all required courses in both academic programs.
- MnTC goal areas transfer to the receiving institution according to the goal areas designated by the sending institution.
- Do not indicate a goal area for general education courses that are not part of the MnTC.
- For restricted or unrestricted electives, list number of credits.
- Credits applied: the receiving institution course credit amount may be more or less than the sending institution credit amount. Enter the number of credits that the receiving institution will apply toward degree completion.
- Show equivalent university-college courses on the same row to ensure accurate DARS encoding.
- Equiv/Sub/Wav column: If a course is to be encoded as equivalent, enter Equiv. If a course is to be accepted by the university as a "substitution" only for the purposes of this agreement, enter Sub. If a course requirement is waived by the receiving institution, enter Wav. If a course is to be accepted by the university as a MnTC goal area, restricted elective or unrestricted elective, leave the cell blank.

(To add rows, place cursor outside of the end of a row and press enter.)

SECTION A - Minnesota Transfer Curriculum-General Education

College (sending)			University (receiving)			
course prefix, number and name	Goal(s) ¹	Credits	course prefix, number and name	Goal(s) ¹	Credits Applied	Equiv Sub Wav
Minnesota Transfer Curriculum-General Education						
ENGL1120-Cross Current College Writing OR ENGL1121-College Writing and Critical Reading	1, 2	4	Written Communications		4	Sub
CMST1110-Introduction to Communication OR CMST2220-Interpersonal Communication	1, 2 1, 7	3	Oral Communications Oral Communications, Global Human Perspectives		3	Sub
Select one of the follow economics courses: ECON1100-Introduction to the American Economy, OR ECON2205-Macroeconomics, OR ECON2206-Microeconomics	5, 2	3	History, Social, and Behavioral Science		3 3	Sub
5 credits from at least one of the remaining MnTC goal areas.	3, 4, 6-10	5	(depends on course)		5	Sub
MnTC/General Education Total		15				

Special Notes, if any:

SECTION B - Major, Emphasis, Restricted and Unrestricted Electives or Other

¹ MnTC goal areas transfer to the receiving MnSCU college/university according to the goal areas designated by the sending college/university

(pre-requisite courses, required core courses, required courses in an emphasis, or electives (restricted or general) within the major). Restricted electives (in Major) fulfill a specific requirement within a major. Example A: "Chose two of the following three courses;" Example B: A

Major, Emphasis, Restricted, Unrestricted Electives or Other Courses				
BUS1101-Introduction to Business	3	General education elective	3	
BUS1103-Human Relations in the Workplace	3	General education elective	3	
BUS1104-Written Communications in Business	3	COM309-Professional Writing	3	Sub
BUS1108-Business Math	3	General education elective	3	
BUS1112-Computer Concepts and Applications	3	General education elective	3	
BUS1122-Business Ethics and Social Issues	3	General education elective	3	
BUS2125-Financial Accounting	4	BU300-Accounting Principles	4	Sub
BUS2142-Principles of Marketing	3	BU302-Principles of Marketing	3	Sub
BUS2215-Legal Environment of Business	3	General education elective	3	
BUS2244-Principles of Management	4	General education elective	4	
Either BUS1221-Supervision OR BUS2265-Administrative Office Management	4	General education elective	4	
Select any two of the following courses: BUS1149-Professional Selling BUS2141-Personal Finance BUS2227-Management/Marketing Internship and Seminar BUS2240-Introduction to International Business. BUS2242-Principles of Retailing	3 3	General education elective General education elective	3 3	
Select any BUS course(s)	3	College's unrestricted elective credits accepted in transfer (if none enter 0)	3	
Major, Emphasis, Unrestricted Electives Total	45	Total College Credits Applied (sum of sections A and B)	60	

SECTION C - Remaining University (receiving) Requirements

Course prefix, number and name	Credits
Required Business and Marketing Courses	
BU304 – Consumer Behavior and Trend Analysis	3
BU306 – Digital Marketing	3
BU309 – Marketing and Society	3
BU310 – Integrated Marketing Promotions	3
BU406 – Mobile and Search Engine Marketing	3
BU403 – Applied Business Statistics	3
AC410 – Corporate Finance	3
MG311 – Economics for Managers	3
MG410 – Applied Leadership and Management	3
Required Communication Courses	
COM310 – Professional Communications	3
Required Capstone	
AC495 – Bachelor of Science Capstone	3
Core Program Elective Courses	
See catalog for elective course options	0
University unrestricted elective credits not counted elsewhere. (if none enter 0)	27
Total Remaining University Credits	60

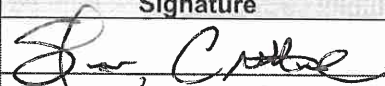


Special Notes, if any: Course substitutions subject to a possible 5-year time limit.

SECTION D - Summary of Total Program Credits

College (sending) Credits		University (receiving) Requirements	
MnTC/General Education	15		
Major, Emphasis, Unrestricted Electives or Other	45		
Total College Credits	60	Total College Credits Applied	60
		**Remaining credit to be taken at the university (receiving institution)	60
		Total Program Credits	120

Special Notes, if any: Per Saint Mary's University of Minnesota (SMUMN) policy, SMUMN will transfer college-level courses

completed at Minnesota State community and technical colleges with grades of "C-" or better. A minimum of 30 semester credits transferrable to Saint Mary's University of Minnesota (to include an English composition course) are required for admission to an SMUMN bachelor's completion program. A minimum of 30 of the 120 program semester credits need to be completed at SMUMN (minimum residency requirement; see SMUMN policy).

College	Name	Signature	Date
Chief Academic Officer	Steve Crittenden		10.12.23
Academic Dean	Scott Stankey (Shannon Kirkkide)		10.12.23
Faculty			
University	Name	Signature	Date
Chief Academic Officer			
Provost and Dean of Faculties	Max Bonilla		5/30/23
DARS Encoder			
Date when equivalencies were verified/encoded in DARS by the receiving MnSCU institution.			