

**ARTICULATION AGREEMENT
BETWEEN
UNIVERSITY OF WISCONSIN-STOUT
AND
CENTURY COLLEGE**

This Agreement is entered into between **Century College (hereinafter sending institution)**, and the **University of Wisconsin-Stout (UW-Stout), Menomonie, WI (hereinafter receiving institution)**. This Agreement and any amendments and supplements shall be interpreted pursuant to the guidelines set forth in the University of Wisconsin System Administrative Policy 140, Guidelines for Articulation Agreements as well as Administrative Policy 135 Undergraduate Transfer Policy. Both institutions agree to maintain accreditation by the Higher Learning Commission of the North Central Association of Colleges and Schools and any other accreditation currently in existence pertaining to degree programs articulated via the transfer agreement.

The sending institution has established an **A.A.S. Business Management (hereinafter sending program)**, and the receiving institution has established a **B.S. Business Administration (hereinafter receiving program)** and will facilitate credit transfer and provide a smooth transition from one related program to another. It is mutually agreed:

I. Admission and Graduation Requirements

- A. The receiving institution's admission and program admission requirements apply to both direct entry students and to students who transfer under this agreement.
- B. Students must fulfill the graduation requirements at both institutions to include:
 1. General Education, Racial & Ethnic Studies, and Global Perspective requirements.
 2. Students at UW-Stout will be required to complete a minimum of 32 credits in residence for a bachelor's degree at UW-Stout.
- C. Students must complete the entire sending program and meet the receiving institution's admission requirements for the agreement to apply.

II. Transfer of Credits

- A. The receiving institution will apply 55 of the 60 credits from the sending program. A total of 65 credits remain to complete the receiving program.
- B. Courses will transfer as described in the attached Program Articulation Table.
- C. Courses are specifically identified in the Program Articulation Table requiring specific grades or higher that may be used towards the degree program. Grades received less than the required grade must be repeated if student is admitted into the program based on overall admission requirements.
- D. Elective courses taken or substituted at the sending institution and sending program not listed in this agreement will be reviewed on a case-by-case basis and determined how they may apply to the degree at the receiving institution.

III. Implementation and Review

- A. The Provost, Dean, Program Director, or designees of the parties to this agreement will implement the terms of this agreement, including identifying and incorporating any changes into subsequent agreements, assuring compliance with system policy, procedure, and guidelines, and conducting a periodic review of this agreement.

- C. Any marketing of this agreement will be subject to the prior approval of both parties and will adhere to each institution's standards for the use of its name and logo. Each institution will assume responsibility for appropriate marketing to reach its student population. Each institution may provide a link to this agreement and/or the other institution on its website, with notice to the other party.
- D. Both parties agree that failure to maintain regional accreditation will be grounds for termination of the agreement. Failure to maintain accreditation required by the specific academic program(s) referenced in this agreement will be grounds for exclusion of that program from the agreement.
- E. This Articulation Agreement is effective on 1/15/2024 and shall remain in effect until the end date of 1/15/2029 or for five years, whichever occurs first, unless terminated or amended by either party with 90 days prior written notice.
- F. The college and university shall work with students to resolve the transfer of courses should changes to either program occur while the agreement is in effect.
- G. This Articulation Agreement will be reviewed by both parties no later than 07/15/2028 (within six months of the end date) but will also be considered on a yearly basis upon updates to the undergraduate catalog at UW-Stout. Both Century College and UW-Stout agree to notify each other of any curricular changes in a timely manner.
- H. When a student enrolls at the receiving institution following this agreement, the receiving institution will encode any course waivers and substitutions.
- I. This articulation agreement applies only to the receiving program in effect Spring 2024 until revised.

PROGRAM ARTICULATION TABLE

Century College		University of Wisconsin Stout	
Program name	Business Management	Business Administration	
Award Type (e.g., AAS)	A.A.S.	B.S.	
Credit Length	60 credits	120 credits	
Program admission requirements (if any)		Minimum Cumulative 2.0 GPA required	

SECTION A - General Education

Century College				University of Wisconsin Stout							
Course Prefix & Number	Course Name	Goal Areas	Credits	Course Prefix & Number	Course Name	GE	RES GLP	Credits Applied	Credits NOT Applied	Equip Sub Wav	
General Education											
ENGL-1020 or ENGL-1021 ~COMM 1021	Composition 1	1	4	*ENGL 101 And ENGL-GX1	Composition 1 And English Stout Core	COMSK GE SEL		3 1		Equip	
	Fundamentals of Public Speaking	1,9	3	COMST-100	Fundamentals of Speech	COMSK		3		Equip	
MATH-1025	Statistics	4	4	STAT-130 and STAT-GXX	Elementary Statistics and Statistics Stout Core	ARNS GE SEL		3 1		Equip	
ECON-1021	Macroeconomics	5	3	ECON-210	Principles of Macro	SBSC	GLP	3		Equip	
	Choose one of the Goal 6 options which also fulfils Goal 7 and is in one of the follow categories: English (Literature), Music, Theatre	6,7	3		Arts and Humanities Stout Core	ARHU		3		Equip	
General Education Total			17	Section A Subtotal					17	0	

Special Notes, if any:

*A grade of C- or better is required to move on to ENGL 102 Composition 2.
 ~ This class is recommended for Business Administration at UW-Stout.

SECTION B – Major, Concentration, Emphasis, Electives, or Other

Business Core										
ACCT-2020	Financial Accounting		4	BUACT-206 and BUACT-XXX	Intro to Financial Accounting And Accounting Electives			3 1		Equip
ACCT-2025	Managerial Accounting		4	BUACT-207 and BUACT-XXX	Intro to Corporate and Managerial Accounting and Accounting Electives			3 1		Equip
BMGT-2030	Principles of Management		3	BUMGT-304	Principles of Management			3		Equip
MKTG-2050	Principles of Marketing		3	BUMKG-330	Principles of Marketing			3		Equip
Professional Core										
BMGT-2040	Human Resources Management		3	PSYC-382	Human Resource Management <i>Human Resources Core</i>			3		Equip
BMGT-2051	Legal Environment of Business		3	BULGL-401	Legal Environment of Business <i>Legal Core</i>			3		Equip
BMGT-2095	International Business		3	BUINB-260	International Business <i>International Core</i>			3		Equip
~BMGT-2045	Leading Innovation and Change		3	BUMGT-XXX	Business Management Elective <i>Management Core</i>			3		Sub
~MKTG-2055	Web and Mobile Marketing		3	BUMKG-XXX	Marketing Electives <i>Marketing Core</i>			3		Sub
Minor or Specialization										
BMGT-1020	Intro to Business		3	BUMGT-XXX	Management Electives			3		Sub
BMGT-2035	Human Relations in Business		3	BUMGT-XXX	Management Electives			3		Sub
BMGT-2060	Business Communications		3	BUMGT-XXX	Management Electives			3		Sub

CAPL-1010	Intro to Software Applications		3	Not applicable to UW-Stout's program requirements. See Section E for credit awarded (if applicable).			
CAPL-1022	Microsoft Outlook		1				
OFFT-1001	Document Formatting Essentials		1				
Major, Emphasis, Unrestricted Electives			43				
				Section B Subtotal	38	5	
				Total College Credits Applied (sum of sections A and B)	55	5	

Special Notes, if any:

~ This class is recommended for Business Administration at UW-Stout.

SECTION C - Remaining University of Wisconsin-Stout Requirements

General Education		
ENGL-102	Composition 2	3
MATH-123	Finite and Financial Mathematics	3
	Natural Science with Lab (ARNS)	4
	Arts and Humanities Stout Core	3
	Social and Behavioral Sciences Stout Core	3
	Social Responsibility and Ethical Reasoning Stout Core	3
	Stout Core Electives	4
Total Remaining General Education		23
Major Studies		
	Professional Preparation Core	6
ENGL-320	Professional and Technical Communication	3
BUFIN-340	Business Finance	3
BUMGT-100	Intro to Business Administration	1
BJMIS-333	Management Information Systems: Decision Support	3
ECON-215	Principles of Microeconomics	3
INMGT-200 or INMGT-210	Operations Management Or Service Operations Management	3
INMGT-365	Project Management	3
BULGL-318	Business Law 1	3
	Accounting Core Elective	3
	Integrated Systems Core Elective	3
	Practicum	3
	Experiential Learning Experience	1
	Minor of Specialization	~4
Total Remaining Major/Minor/Specialization		42
Total Remaining UW-Stout Credits		65

Special Notes, if any:

SECTION D - Summary of Total Program Credits

Century College Credits		University of Wisconsin Stout Requirements	
General Education	17		
Major, Concentration Emphasis, Electives or Other	43		
Total College Credits	60	Total College Credits Applied	55
		Remaining credit to be taken at University of Wisconsin Stout	65
		Total Program Credits	120

Special Notes, if any:

SIGNATURE BLOCKS

Century College	Name	Signature	Date
Chief Academic Officer	Jayant Anand	<i>Jayant Anand</i>	2023-12-18
University of Wisconsin-Stout	Name	Signature	Date
Program Director	Mark Fenton	Mark Fenton	12/13/2023
Dean	Dan Freedman	Dan Freedman	12/14/2023
Provost	Glendalí Rodriguez	Glendali Rodriguez	12/15/2023

Agreement contact Persons:

UW-Stout: Darren Ward, warddar@uwstout.edu, 715-232-1787

Mark Fenton, fentonm@uwstout.edu, 715-232-5268

(Sending College):

[2-year contact]