1. **For the damage protection, this is tied to a specific model. How do you want us to quote this without knowing which models a school would be leasing?**  We understand that specs/pricing are important to know when determining lease rate factors and damage protection. See the typical hardware models listed under Question #2 for reference.

2. **Are products selected with specs/pricing that we can review in order to work up lease rates?**  Lease rates are highly correlated with the equipment going on lease.  Below are listed typical hardware models and configurations used by the schools. This is not an exhaustive or complete list but is representative of what the schools use.

**HP Elitebook x360 1030 G8**
- 4.2 GHz quad-core 11th-gen Intel Core i5 Processor
- Intel Xe Graphics
- 13-inch 1920x1080 Anti-Glare Touchscreen Display
- 16GB LPDDR4X-4266 SDRAM Memory
- 256GB SSD
- Two 2 Thunderbolt4 (USB4 Type-C) Ports
- Two USB 3.1 Port
- One HDMI 1.4 Port

**MacBook Pro**
- 1.4 GHz quad-core 8th-gen Intel Core i5 Processor
- 13-inch 2560x1600 Retina Display -Intel Iris Plus Graphics
- 8GB 2133MHz LPDDR3
- 256GB SSD
- Two Thunderbolt 3 (USB-C) Ports

**MacBook Pro**
- Apple M1 chip with 8-core CPU, 8-core GPU, and 16-core Neural Engine
- 13-inch 2560x1600 Retina Display -Intel Iris Plus Graphics
- 16GB unified memory
- 256GB SSD
- Touch Bar and Touch ID
- Two Thunderbolt / USB 4 ports
3. **Is there an estimated annual lease volume that you can provide for institutions in the system?** Because we are not sure of exact numbers, we provided a range of 5,000 – 10,000 devices. You can provide pricing based on ranges within that 5,000-10,000. Feel free to provide pricing for higher/lower ranges if you offer that.

4. **Is there a commitment to any of the institutions in the system leasing?** Each institution can determine independently whether or not they will lease off of the system office leasing contract. Each institution will negotiate with hardware vendors and leasing company.

5. **If an institution does decide to lease, will they have to choose the lease entity from the RFP, or are they open to find their own sources?** The resulting contract(s) will be available to the colleges/universities on an opt-in basis.